

Blockchain: Opportunities for Public Administration and e-Governance

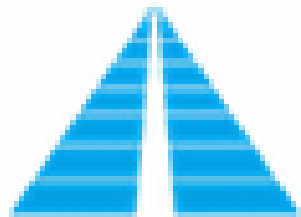


Towards a Brave new Future

George Panou, BSc MBA
Group Digital Innovation Director @Mellon Technologies
Member of the Board @Hellenic Blockchain Hub



Table of Contents



Mellon Group of Companies

Established in 1994, Mellon is a leading multinational group with offices in Central and SE Europe, Cyprus, Turkey and Algeria. For over two decades, we have been leading the way in technology and outsourcing.



Hellenic Blockchain Hub

Hellenic Blockchain Hub, is a non-profit organization aimed at the dissemination of knowledge about the blockchain technology in our country.



Blockchain: Opportunities for Public Administration and e-Governance

A digital decentralized - distributed ledger, public or private, on which transactions or data are interconnected in data blocks making them virtually immutable and undisputable from all distributed nodes that have shared the data



Case Studies – Real Life Cases and POCs

Real life blockchain implementations across industries in Enterprise level



MELLON UNIQUE PROPOSITION

AT A GLANCE

- FACILITATE THE DEVELOPMENT OF
ELECTRONIC TRANSACTION CHANNELS
- INCREASE OPERATIONAL FLEXIBILITY
& EFFICIENCY
- INTRODUCE COMPETITIVE PRODUCTS
WITH FAST TIME-TO-MARKET
- SECURE MODERN BUSINESSES FROM
PHYSICAL AND CYBER RISK & FRAUD





THE GROUP

Employees

5.500+

Countries

12

Turnover

115+

E

Established in 1994

A pioneer in payments industry

I

ISO 9001 & 27001

Certified operations & procedures

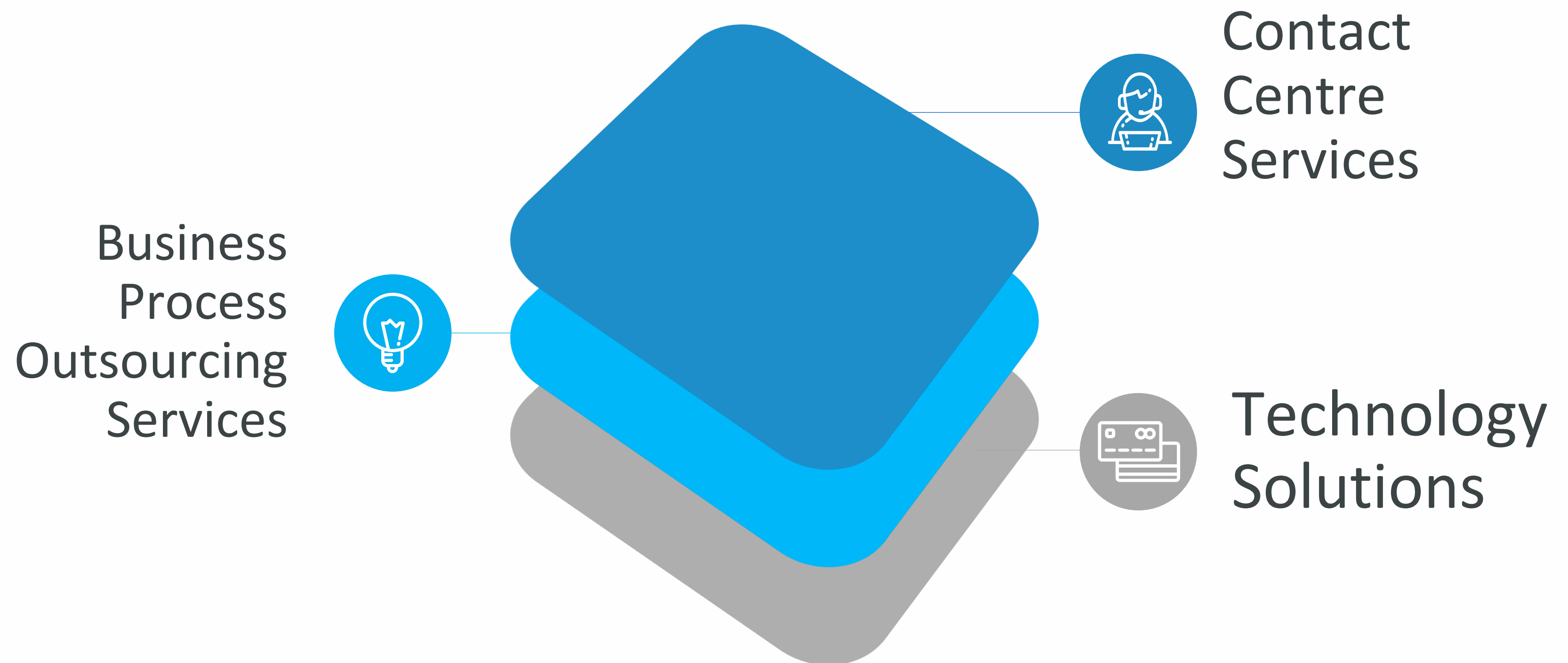
P

PCI-DSS

Highest standards in security

360 OFFERING

Y O U R D I G I T A L T R A N S F O R M A T I O N P A R T N E R



STRATEGIC PARTNERS

I N T E R N A T I O N A L T E C H N O L O G Y V E N D O R S



INTERNATIONAL REFERENCES

I N D I C A T I V E C L I E N T E L E A C R O S S C O U N T R I E S

 NATIONAL BANK OF GREECE	 PIRAEUS BANK	 Eurobank	 ALPHA BANK	 UniCredit Group	 mBank	 Raiffeisen
 HALKBANK	 CRÉDIT AGRICOLE	 SOCIÉTÉ GÉNÉRALE	 ING	 ProCredit Bank	 KBC	 ПУМБ
 Bank of Cyprus	 INTESA SANPAOLO	 CaSys International	 ERSTE	 Euronet WORLDWIDE	 First Data	 cardlink
 forthnet	 vodafone	 cyta	 telenor	 COSMOTE	 T...	 TVR
 TELEKOM AUSTRIA GROUP	 VIVACOM	 ORION TELECOM	 vip	 ALBtelecom	 AIG	 DACIA
 The Mart	 L'ORÉAL	 ZUS	 AVON	 adidas	 ATHENS	 TOYOTA

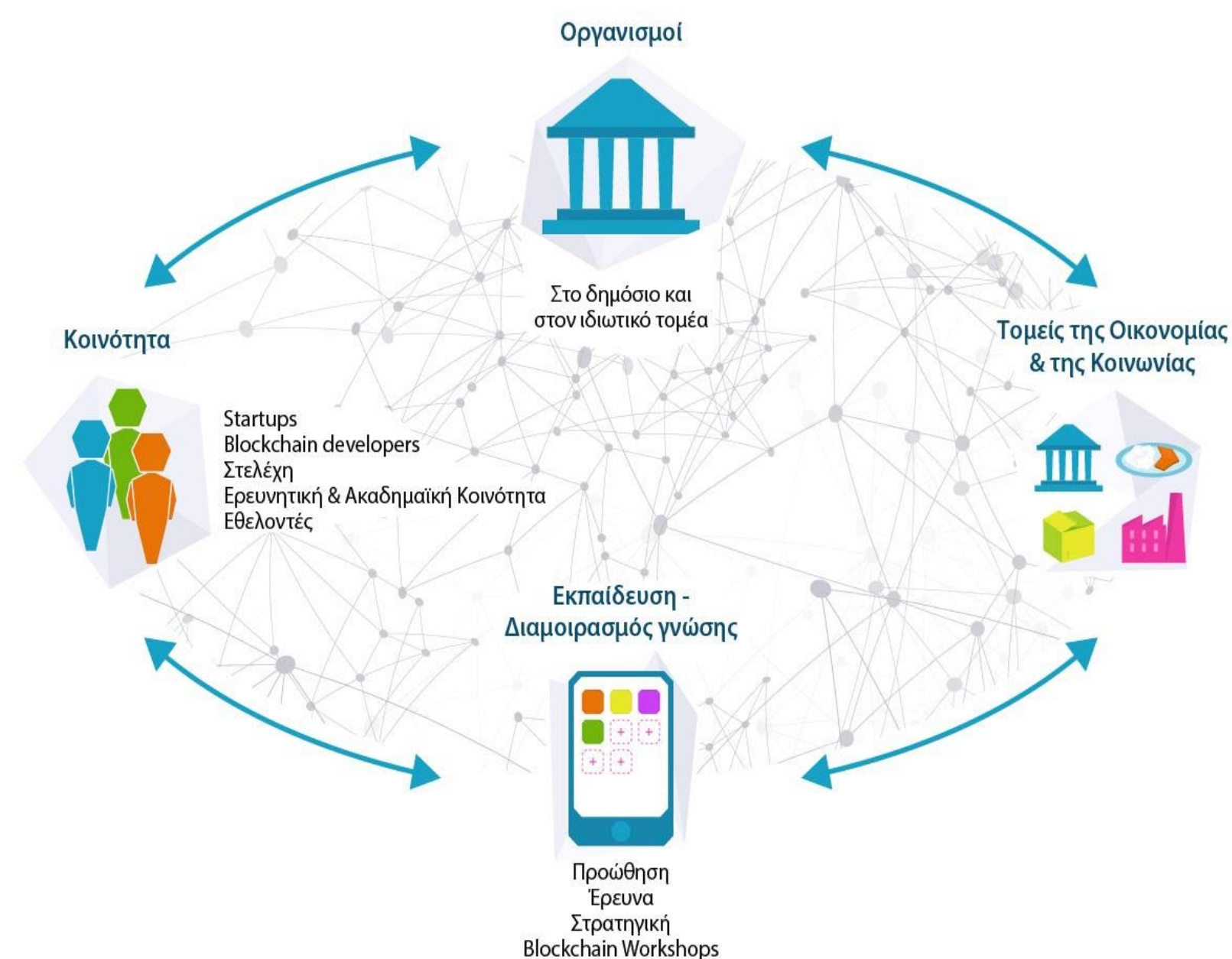


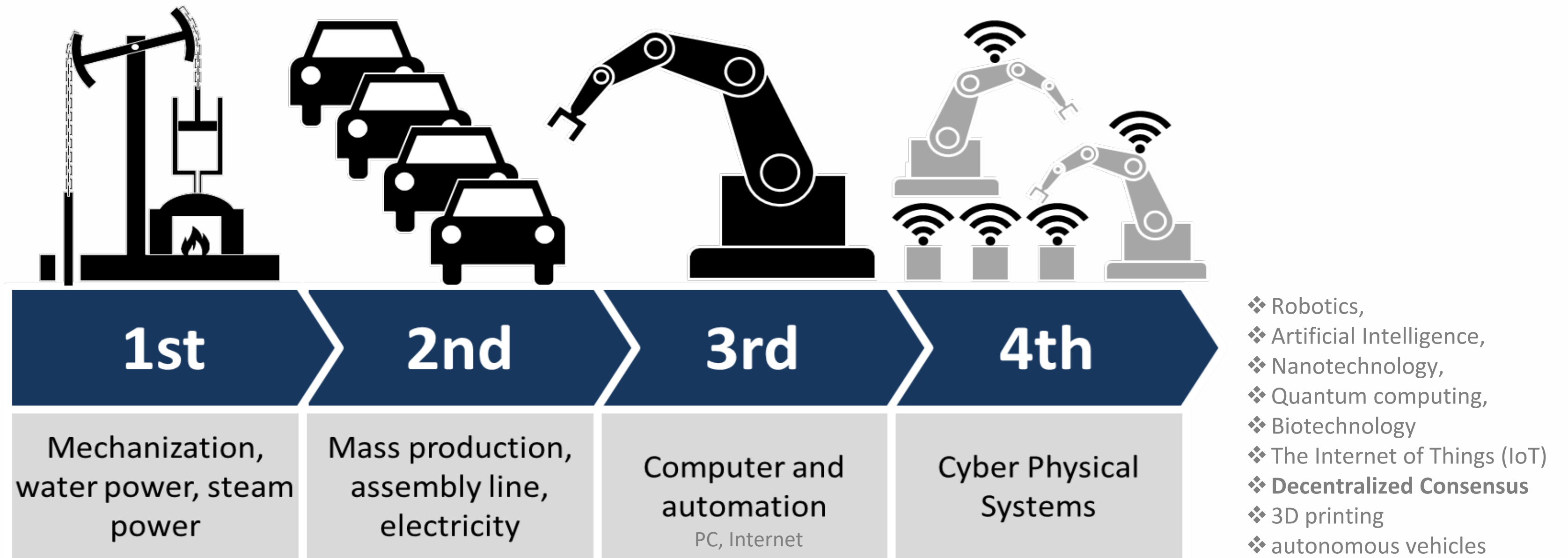
2



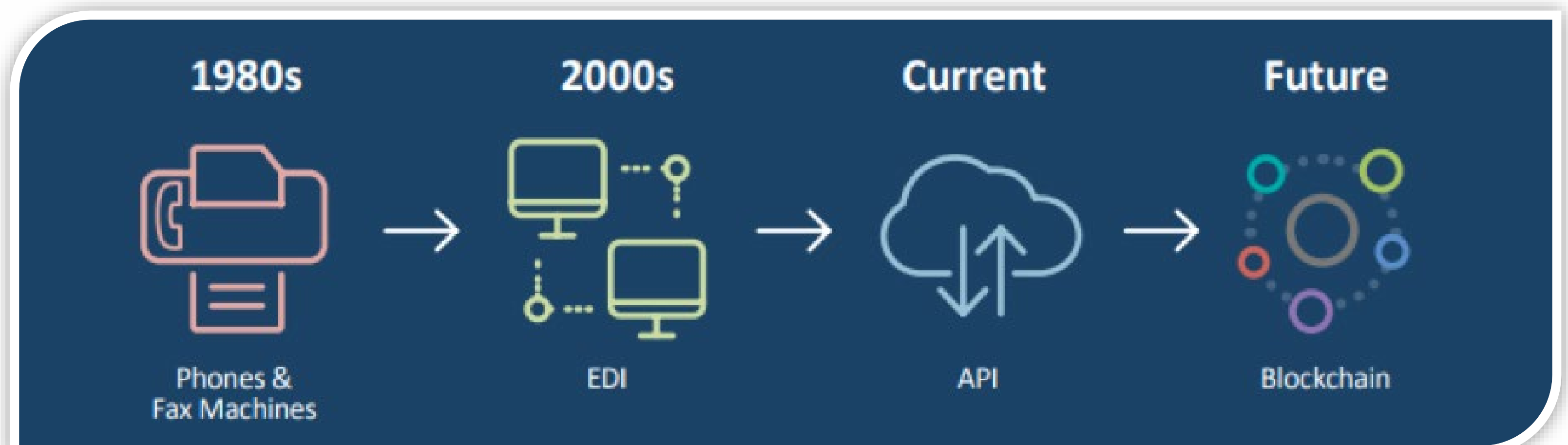
Make Greece a Blockchain Nation

Create new job offerings leveraging on Digital Asset, helping Organizations, Governments and Institutions **increase** their **profitability** and **efficiency** in a decentralized and competitive environment. In Private and Public sector with trust and transparency.





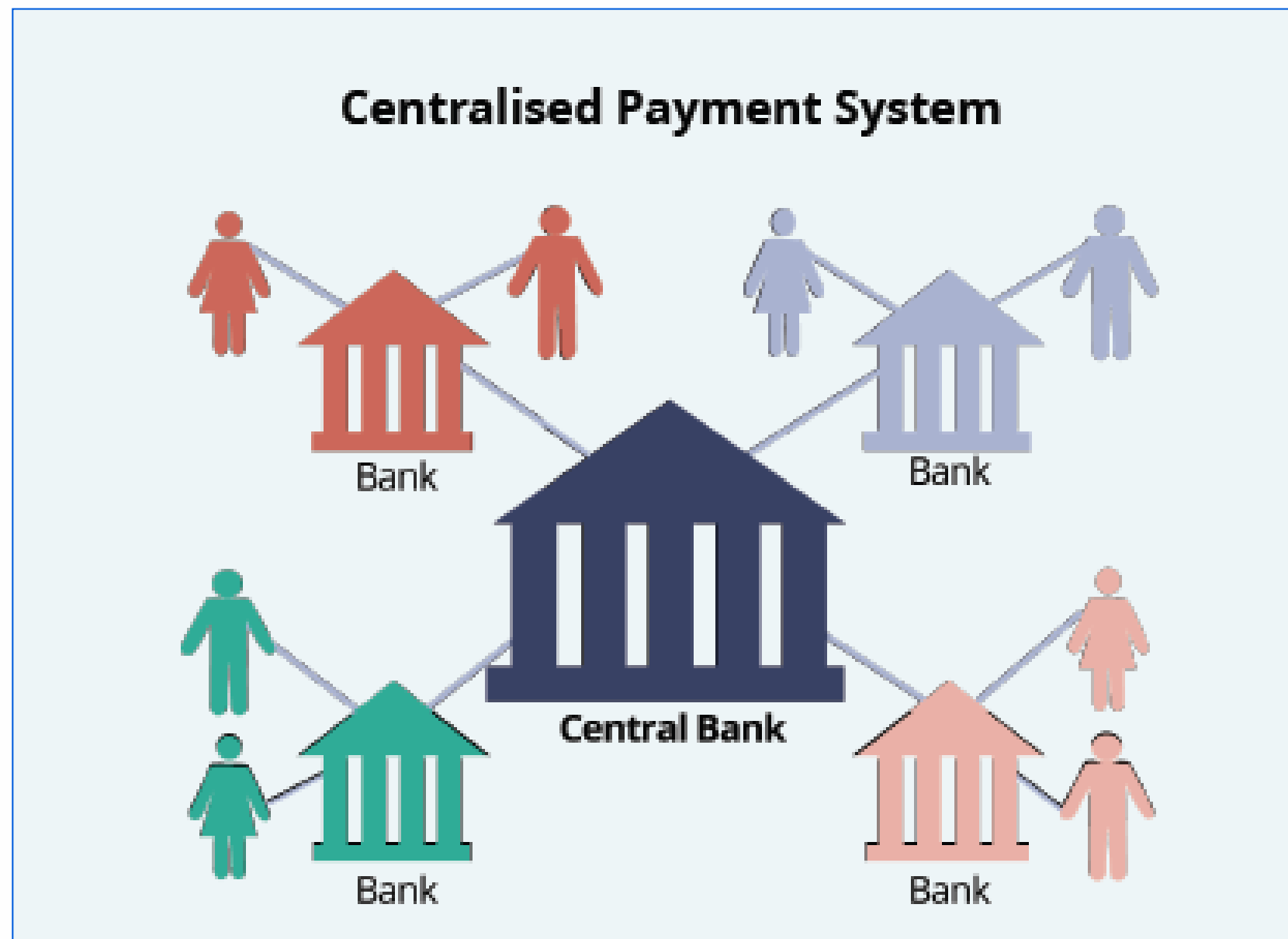
From internet ... to internet of value ...





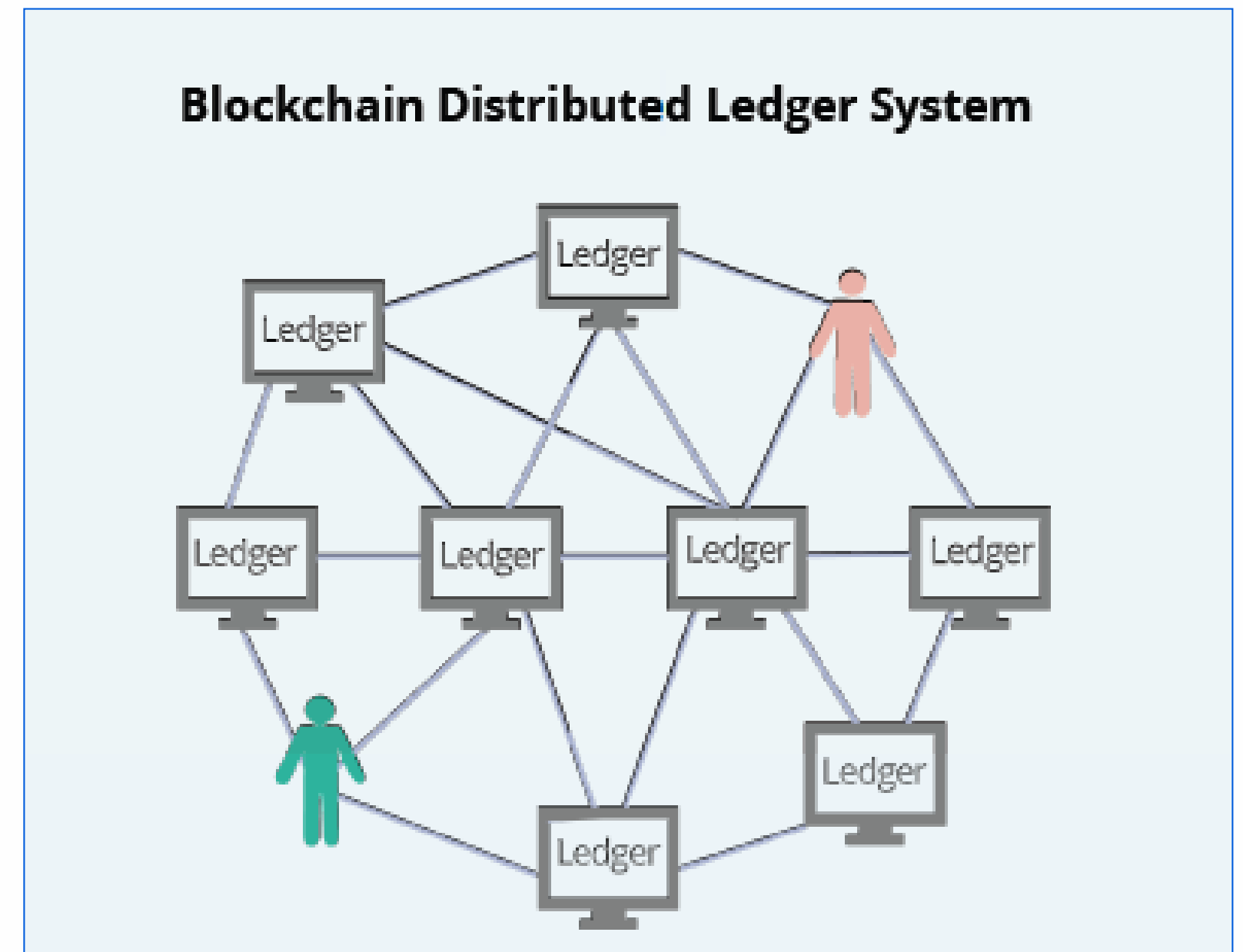
Financial crisis | **trust** | need for transparency & accountability

The Emergence of the Blockchain

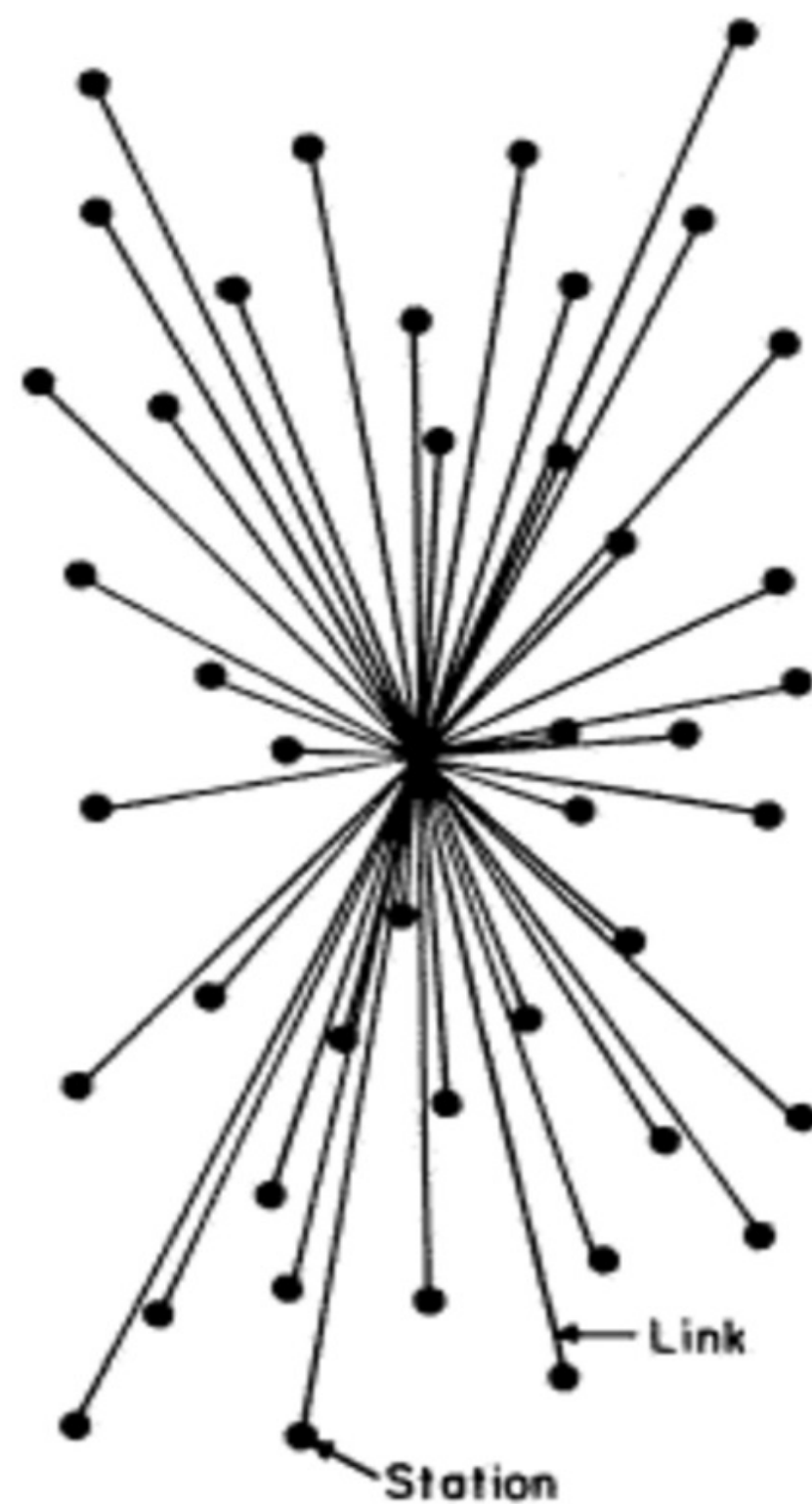


<http://www.imf.org/external/pubs/ft/fandd/2016/06/adriano.htm>

Centralized bank tracks payments between clients



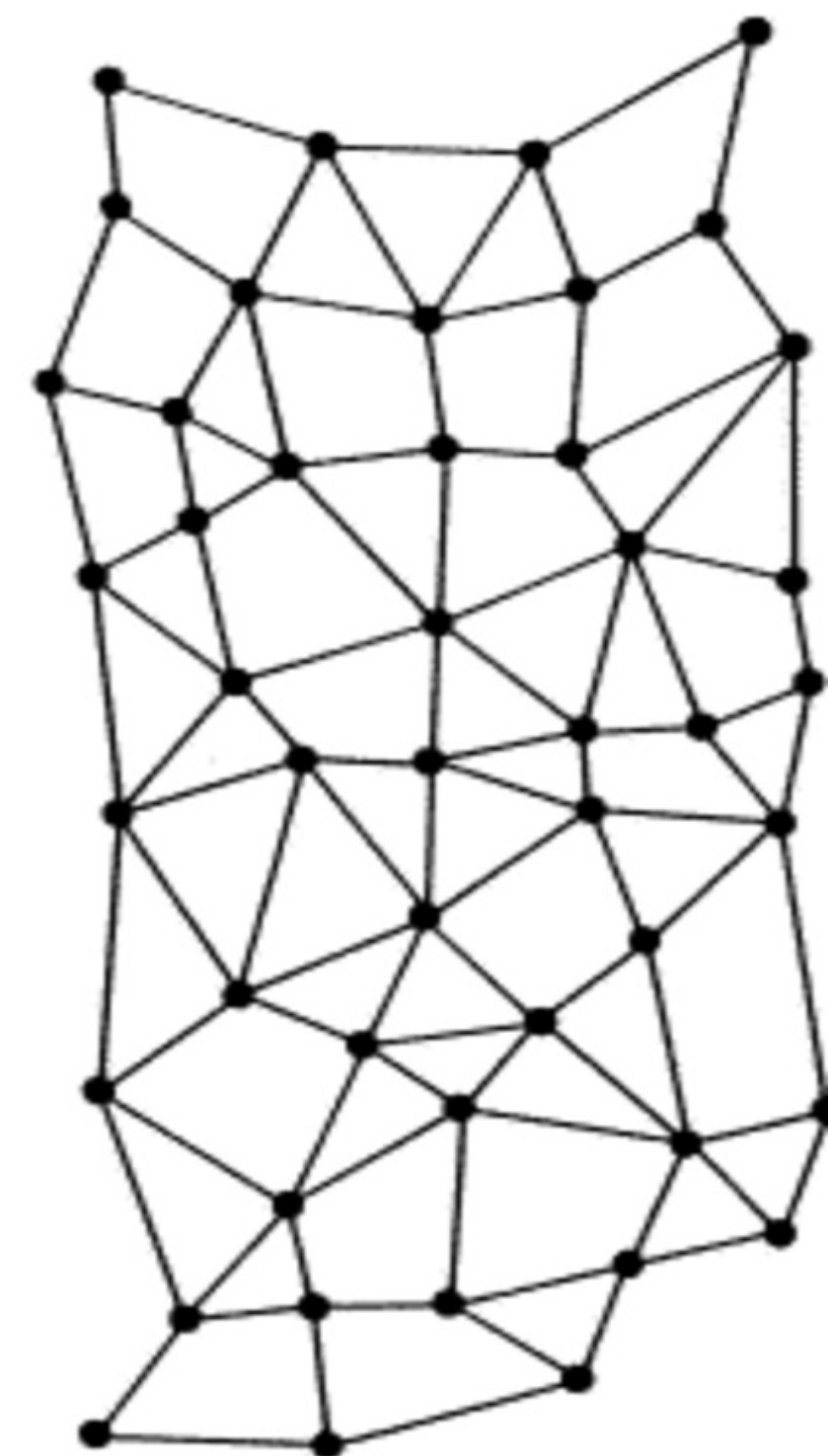
Network nodes store transaction record settled by many individuals



CENTRALIZED



DECENTRALIZED



DISTRIBUTED

P2P economy and market disruption
We live in a “**platform economy**”

The future is now...



Objectives

The main objective of the **Hellenic blockchain Hub** as an organization and network is to contribute to the promotion of blockchain.

Promote Blockchain DLT technologies

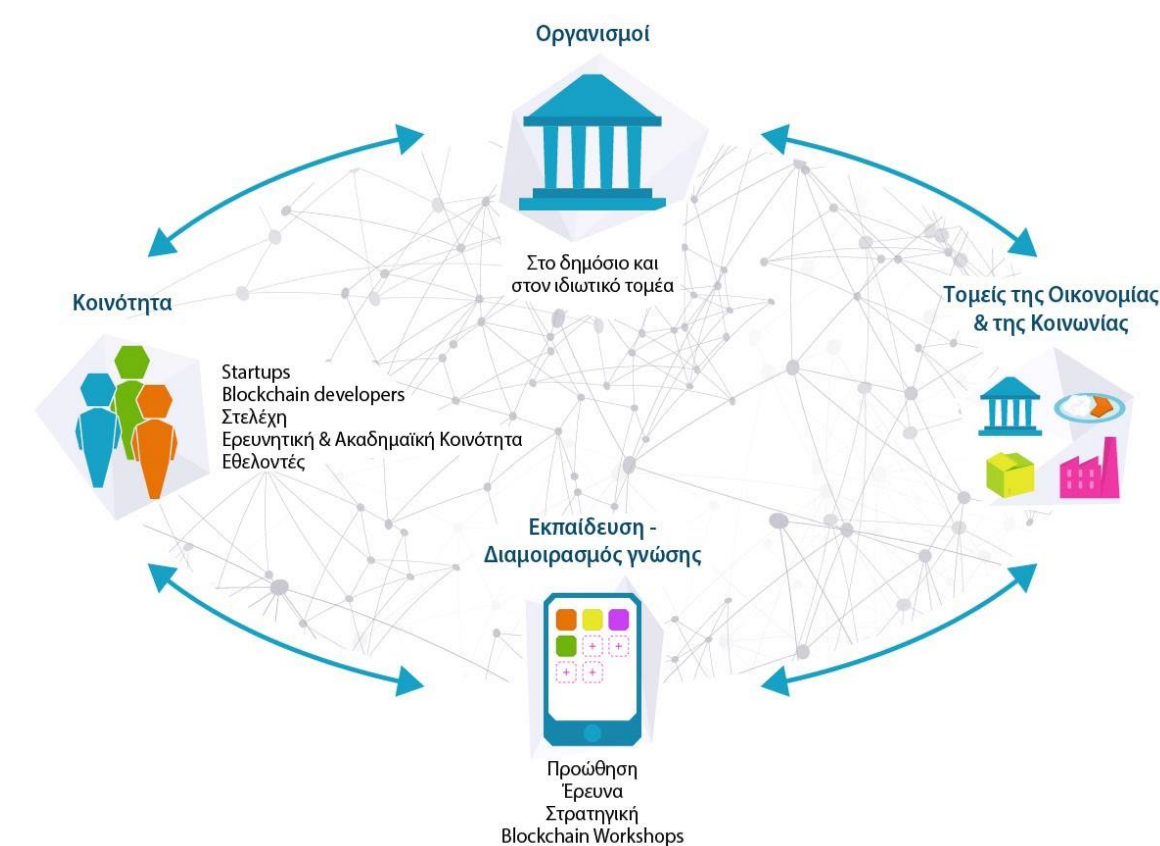
Develop a **business** and **social ecosystem** of innovation around blockchain

Disseminate and raise awareness - inform citizens and stakeholders

Create of a permanent mechanism for consultation with the Greek state and Europe

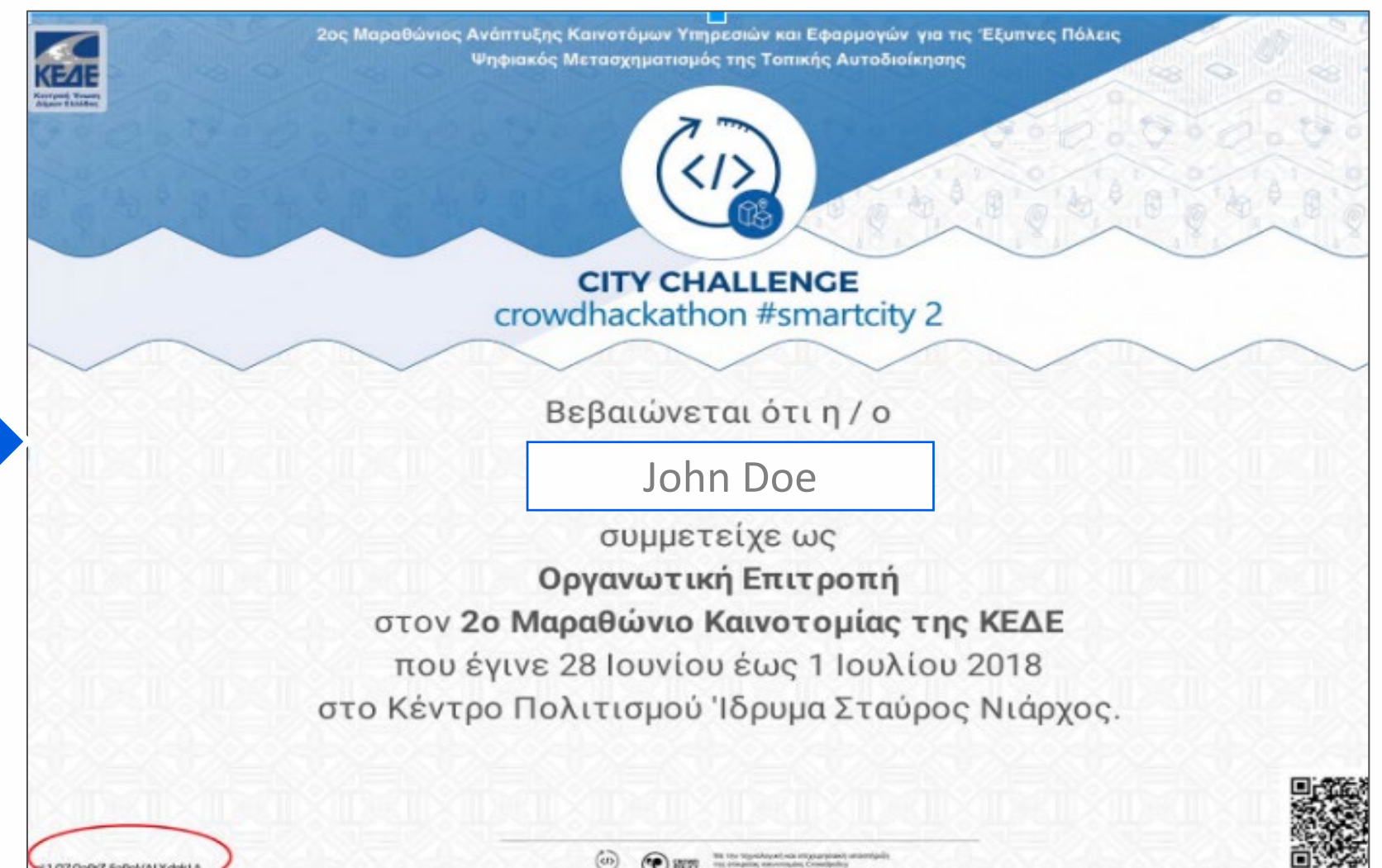
Networking and synergies with collective bodies and policy makers

Creation of Blockchain Academy for educational purposes



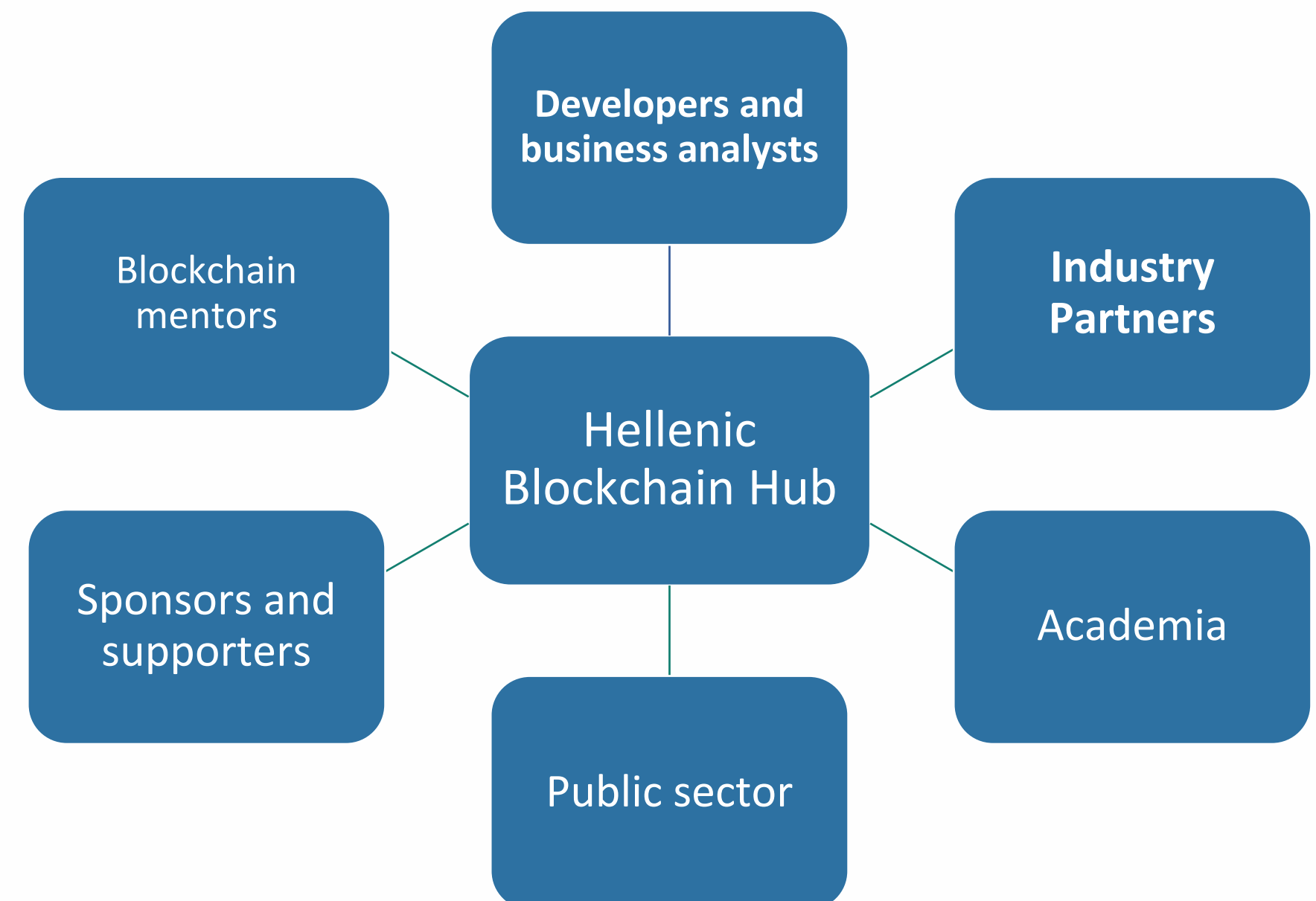
Actions Hellenic Blockchain Hub 2018

- Community building
- Workshops - Meetings - Conferences - C Level labs
- Collaboration with Bodies and Organizations to develop pilot applications in sectors and sectors of the economy (POCs - Proof of Concept)
- Supporting the Configuration of National Strategy on Blockchain
- Operating Support for Technological and Supporting Structures
- Supporting innovation actions e.g. hackathons Mentoring / Coaching for the development of innovative business models



Memorandum of Cooperation

- National center of Research and Development / Institute of Informatics “ΕΚΕΤΑ/ΙΠΤΗΛ” (3/4/2018)
- ΓΑΒ LAB/ University of Peloponnesus (4/4/2018)
- Digital Governance Research Centre (DGRC) (17/4/2018)
- Proposal Memorandum of Cooperation with IST College(19/4/2018)
- Proposal Memorandum of Cooperation Ministry of Digital (21/7/2018)
- T.E.I of Thessaly (30/7/2018)
- Intelligent Computing Systems Laboratory & Informatics University of Thessaly (28/1/2019)



Executive human network (indicative list)

Mellon Technologies

Athens International Airport

CERTH / ITI

National union of municipalities

Venture Capitals

Cosmote

OPAP

National Bank of Greece

Attica Bank

Piraeus Bank

Eurobank

Alpha Bank

IBG bank

Nokia

Ministries

Hellenic exchanges

The world bank

Mastercard

NN hellas

ΕΜΠ

FIFA

KPMG

R3 london

Universities

IBM

+22

Dev ecosystem

Proficiency in one of the following languages: Golang (preferred) or C++ or Java or JavaScript

Strong knowledge of common algorithms and data structures

Familiarity with basic cryptography

Familiarity with P2P networks

Experience in Ethereum Ecosystem

Experience in Solidity

Experience in WEB3

Knowledge of ECR 20

Knowledge of bitcoin-like blockchains,

Ethereum, Hyperledger, Multichain, HydraChain,

Open Chain IBM Bluemix Blockchain, Chain IOTA

+78

Developers

JANUARY - FEBRUARY 2018

- Actions to establish a non-profit association under the name "HELLENIC BLOCKCHAIN" or "HELLENIC BLOCKCHAIN HUB"
- Creating a website & presence on social media (Facebook, Medium, etc.)
- Start accepting members of H.B.H.

MARCH 2018

7/3/2018: Meeting of the founding and active members of H.B.H. in the Be-finnovative premises of the National Bank

22/3/2018: Presentation of H.B. at the 5th Digital Banking Forum 2018

APRIL 2018

23/4/2018: Election of the Board of Directors & Audit Committee H.B.H.

28/4/2018: Participation & support of H.B.H. in Mindspace's 1st Meetup "Fintech & Blockchain" in Patras



MAY 2018

4/5/2018: In cooperation with the Open Greece Foundation (OK Greece), a workshop on "Open Data & Blockchain - An opportunity to Re-imagine your business?" At the Aristotle University of Thessaloniki



21/5/2018: Members of H.B.H. Participate in the EU Blockchain Observatory & Forum

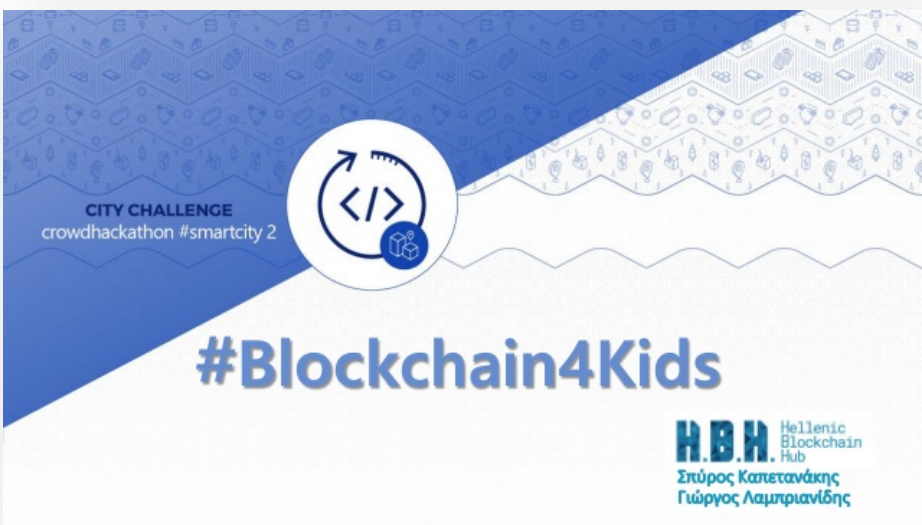
JUNE – JULY 2018

21/7/2018: H.B.H. At the "Cloud Event" IBM Workshop at the Goulandris Museum

28-29-30 / 6/2018 & 1/7/2018: Participation & mentoring of H.B.H. members in Crowdhackathon #Smartcity 2 of KEDE in the ISN

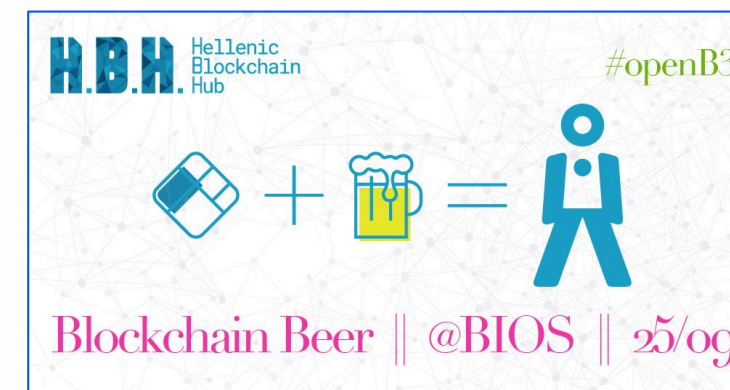
30/6/2018: Blockchain4Kids - Blockchain Workshop for Young Children - Pilot circulation of the 1st digital coin in Greece

21/7/2018: Signing a Memorandum of Understanding with Cyprus Blockchain Technologies



SEPTEMBER 2018

25/9/2018: Open B3 + Blockchain Beer Workshop on BIOS



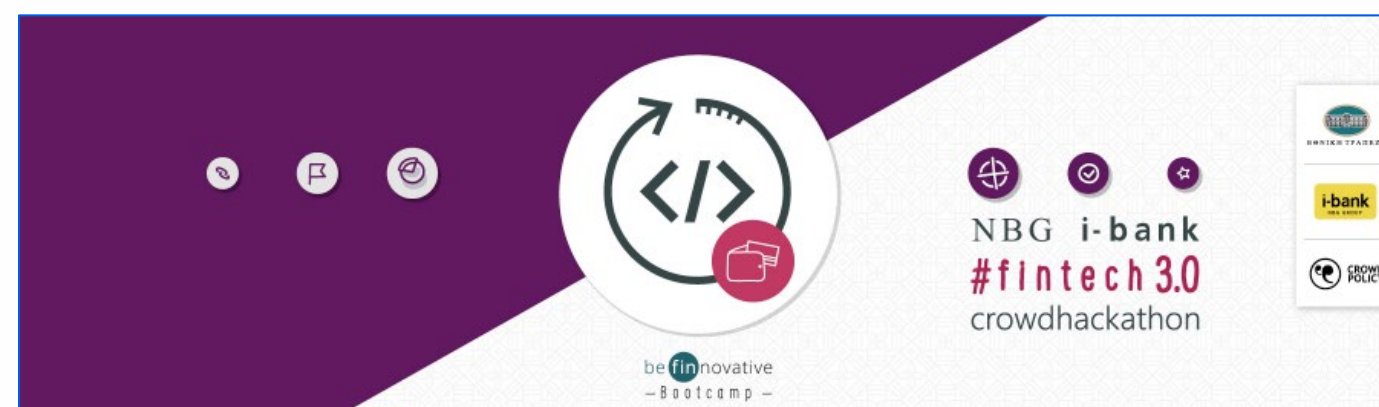
NOVEMBER 2018

5/11/2018: Participation & support of H.B.H. members At the KEDE Innovation Lab in ROMANTSO



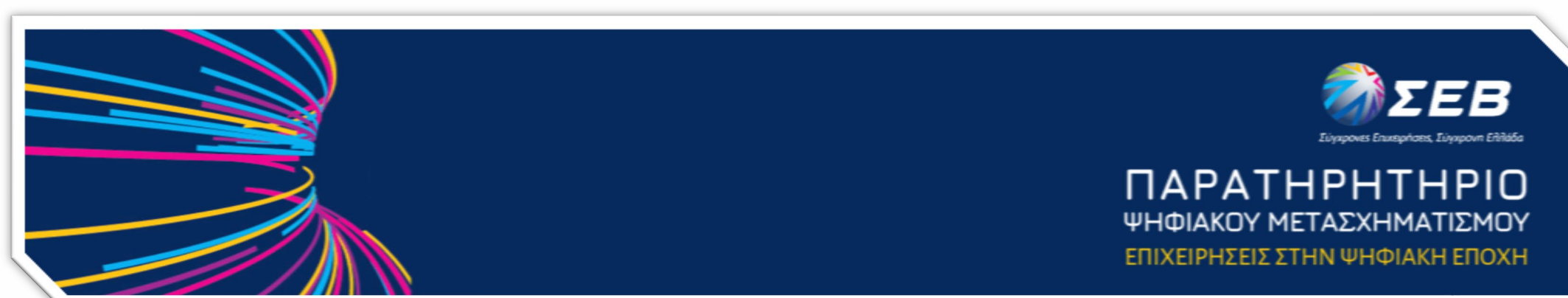
14-16 / 11/2018: Participation with booths & lectures by H.B.H. at the "Decentralized 2018" conference of the **University of Nicosia**

30 / 11-2 / 12/2018: Participation & mentoring in Fintech 3.0 - Hackathon of National Bank



DECEMBER 2018

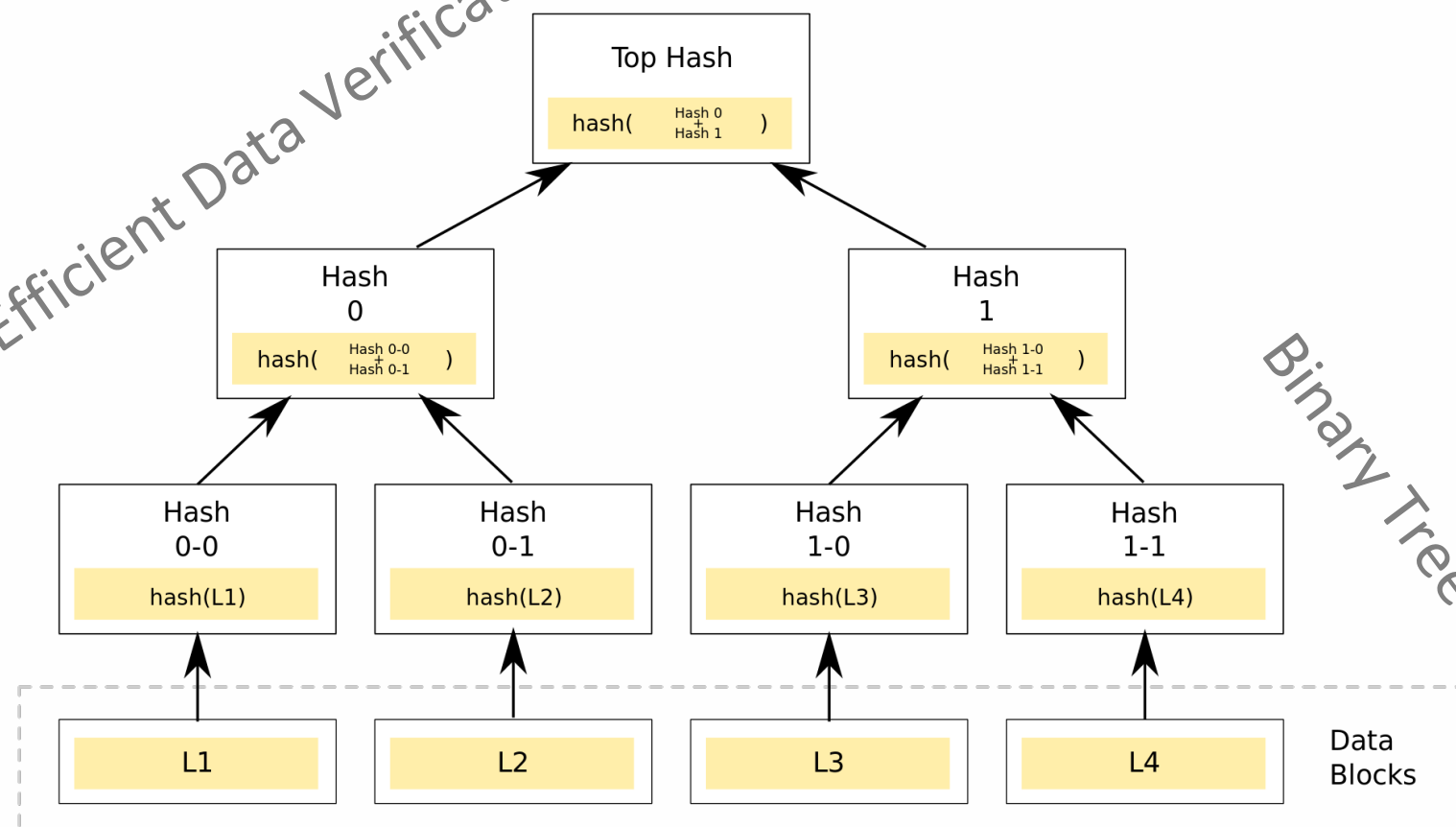
3/12/2018: Laboratory for the use of Blockchain & DLT Technologies at SEV-Hellenic Federation of Enterprises offices




History of Blockchain

Efficient Data Verification

Binary Tree



Merkle Trees

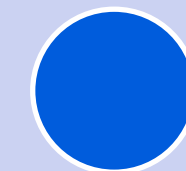
hash() -> 2cf24dba5fb0a30e26e83b2ac5
b9e29e1b161e5c1fa7425e7304
3362938b9824

One Way encryption to 32 bytes
Similar data cannot have the same hash output
+ salt



1991

Tamper-proof doc
system Habert &
Stornetta

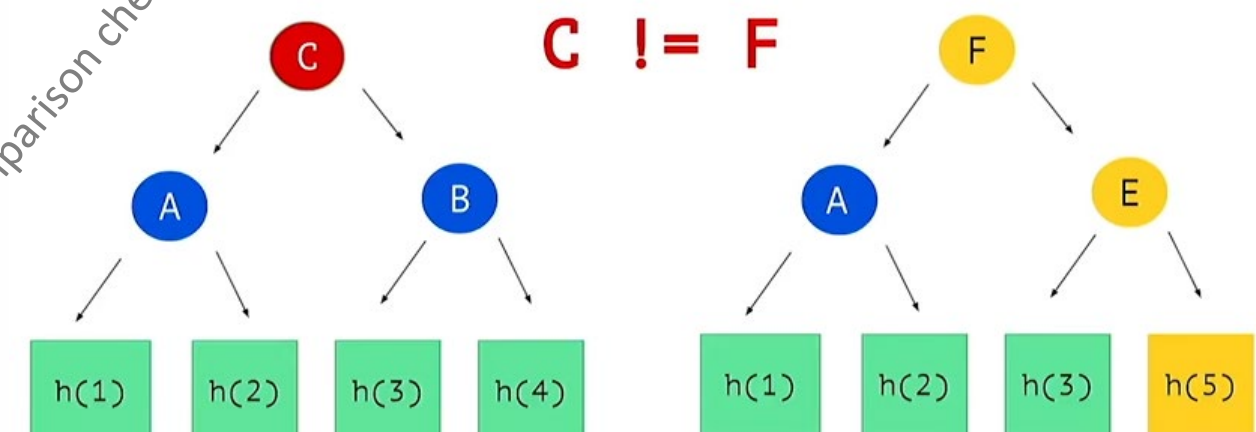


2008

Satoshi
Nakamoto
Bitcoin

Proof of Work (POW)

Reduces comparison checks



Blockchain Adoption

2015

Exploration & Investment

- Initial capability & use case assessments
- Early adoption likely for internal reconciliation

2016-2017

Early Adoption

- Leading-edge banks see the value of blockchain and begin deployments for asset classes that are bilaterally traded and/or have no central clearing authority
- Regulatory certainty drives adoption for external uses
- Regulatory authorities realize the benefits of blockchain for auditing and compliance, and rule-making begins

2018-2024

Growth

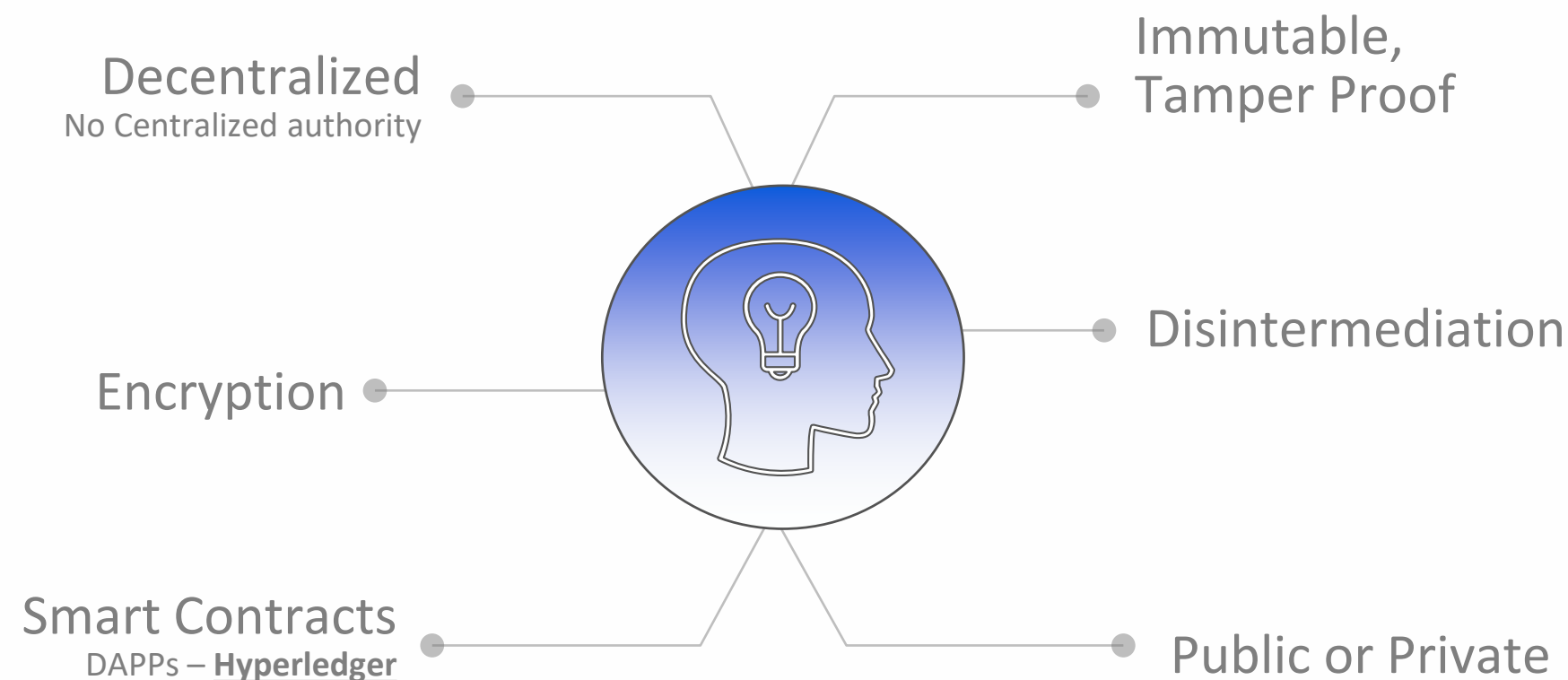
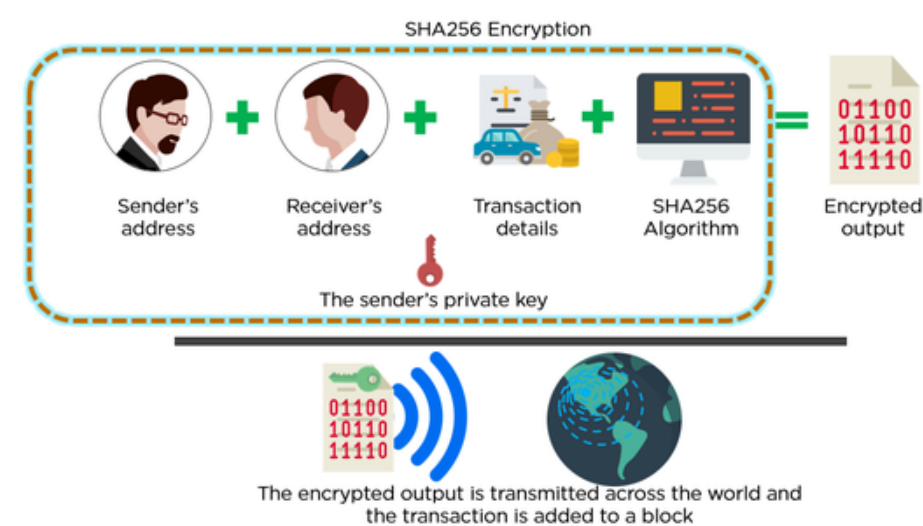
- Banks begin to see the benefits accorded to early adopters and – combined with regulatory guidance and certainty – the network effect takes hold
- New service providers and models emerge
- Deployments go viral across numerous asset classes
- New products and services are created; incumbent processes and services are discarded

2025

Maturity

- Blockchain adoption is considered mainstream and integral to the capital markets ecosystem

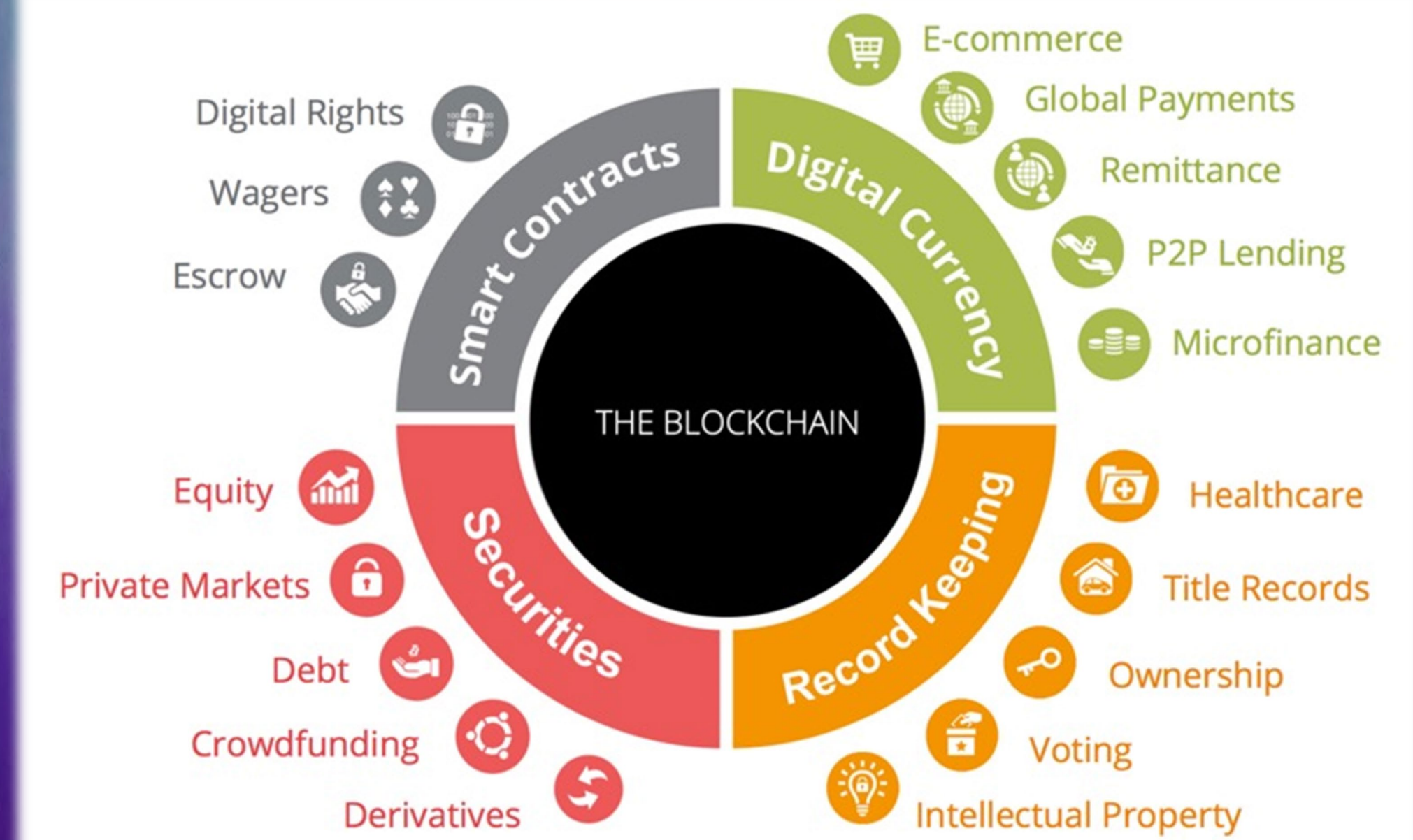
Blockchain Simplified

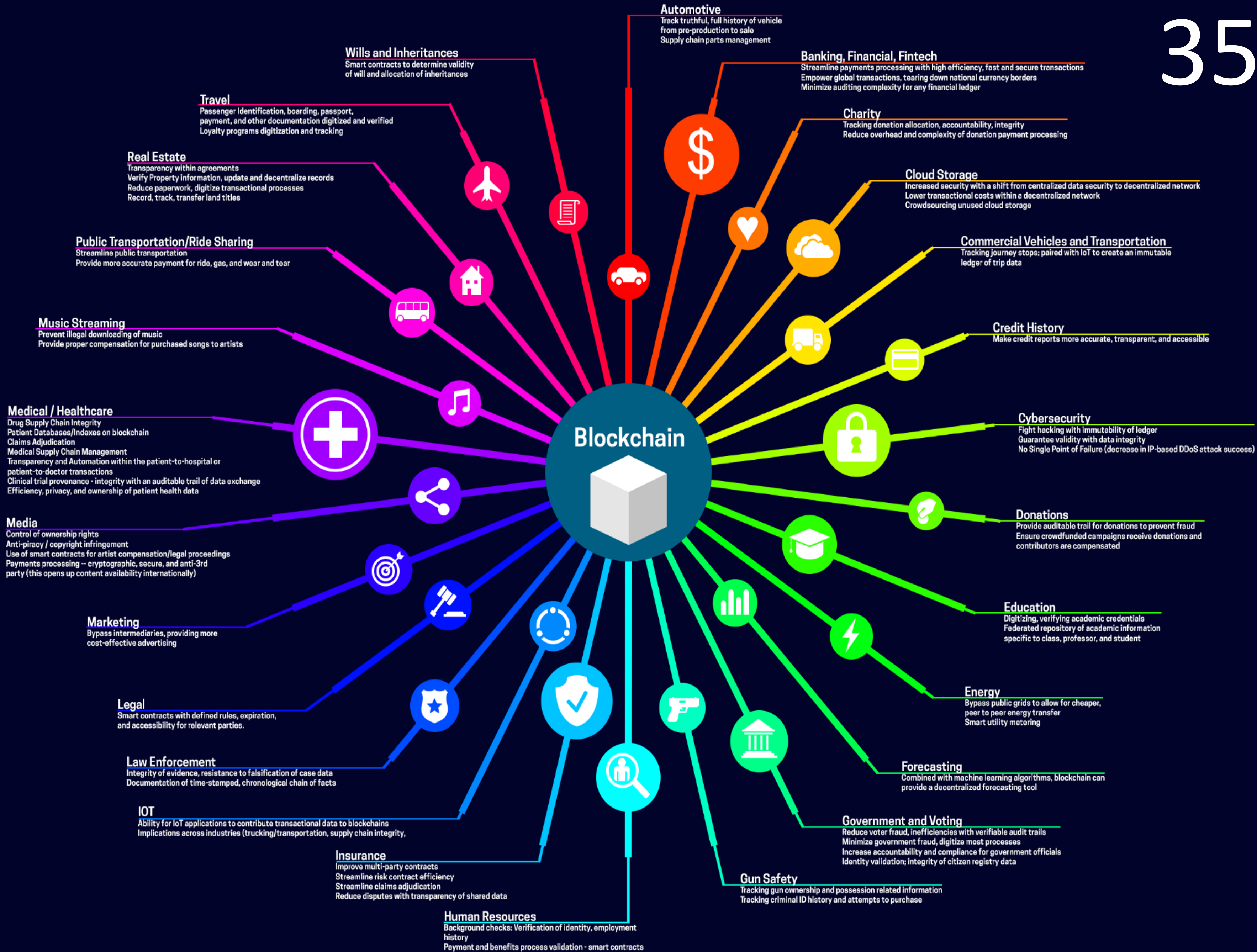


...a digital, distributed ledger, public or private, on which transactions or data are interconnected in data blocks. Using math and cryptography they become virtually immutable and undisputable from all distributed nodes that have shared the data...

Blockchain Everywhere Securing Digital Currency - Data - Securities providing **Trust**

A technology that disrupted the IT landscape in a manner that was not witnessed since the advent of the Internet.







3

Opportunities for Public Administration and e-Governance

Public Administration & e-Governance

There are more than 200 initiatives on blockchain products in public administration and e-Governance, according to OECD analysis worldwide.

Blockchain experiments in the public sector are accelerating globally, with a concentration in the US and Europe.



Deloitte analysis in conjunction with Fletcher school at Tuft University

Transparent and Open Government Interoperability

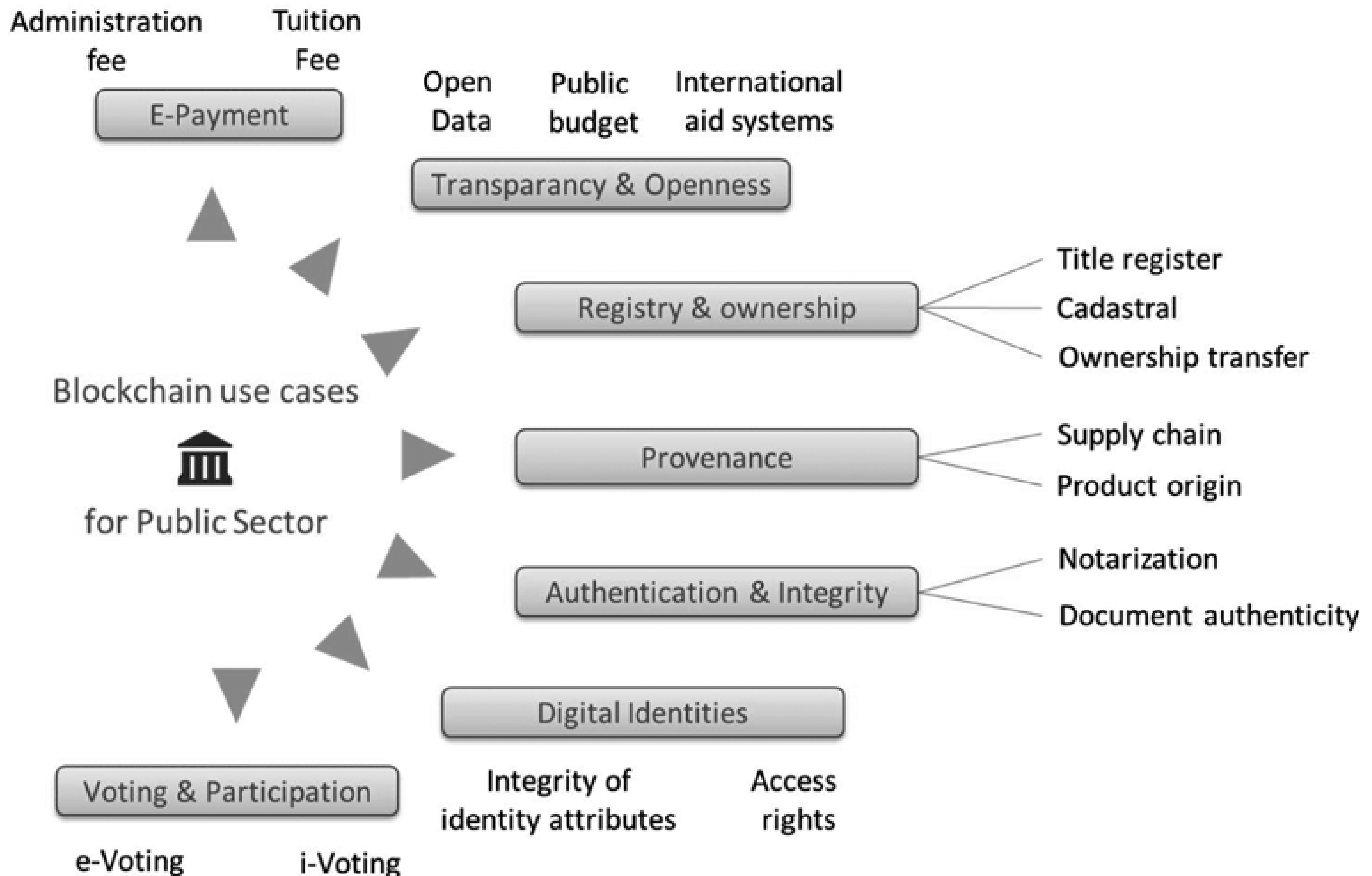
Use Case	Description
Identity	Establishing and maintaining identities for citizens and residents (birth certificates, marriage licenses, visas, death records).
Personal records	Interoperable health records, insurance records, etc.
Land title registry	Details and historic records related to real estate and property transactions.
Supply chain management, inventorying	Tracking an asset from its creation, transportation, purchase, and inventorying.
Benefits, entitlements, and aid	Social security, medical benefits payments, domestic and international aid. Anticipatory/automated payments could be automated through Smart Contracts.
Contract and vendor management	Tracking and paying vendors, managing purchase commitments and transactions, and monitoring schedule performance. Can allow for perfect transparency of government expenditures.
Voting	Enabling new methods of digital voting, ensuring eligibility, accurate counting, and auditing (e.g., to avoid ballot-rigging).
Streamlining interagency processes	Blockchains and smart contracts can automate transaction handling and improve information sharing – allows each agency to better focus on their own mission and tech without as much need to consider others tech.

Top 10 types of projects

Rank	Types of projects (count)*
1	Strategy/Research (42)
2	Identity (Credentials/Licenses/Attestations) (25)
3	Personal Records (Health, Financial, etc.) (25)
4	Economic Development (24)
5	Financial Services/Market Infrastructure (20)
6	Land Title Registry (19)
7	Digital Currency (Central Bank Issued) (18)
8	Benefits/Entitlements (13)
9	Compliance/Reporting (12)
10	Research/Standards (12)

Source: OECD analysis of data collected by The Illinois Blockchain Initiative (March 2018)
*Initiatives may be tagged with more than one type of project.

Blockchain MAP for the Public Sector



Blockchain in Dubai: Smart cities from concept to reality

Global Blockchain Counsel 2016

- Digitize health records on blockchain to provide patients and care providers with secure access to medical data.
- Digitize and transfer certificates on blockchain to secure the diamond trade.
- Tokenization Transfer titles of illiquid assets on blockchain to increase trade efficiency.
- Streamline ID verification to reduce business registration times.
- Use blockchain-based wills and contracts to ease transfer of ownership.
- Boost tourism in Dubai through a blockchain-based program that would allow visitors to better earn and spend loyalty points.
- Apply blockchain to trade finance to more effectively exchange goods and the financing for those goods.



HYPERLEDGER

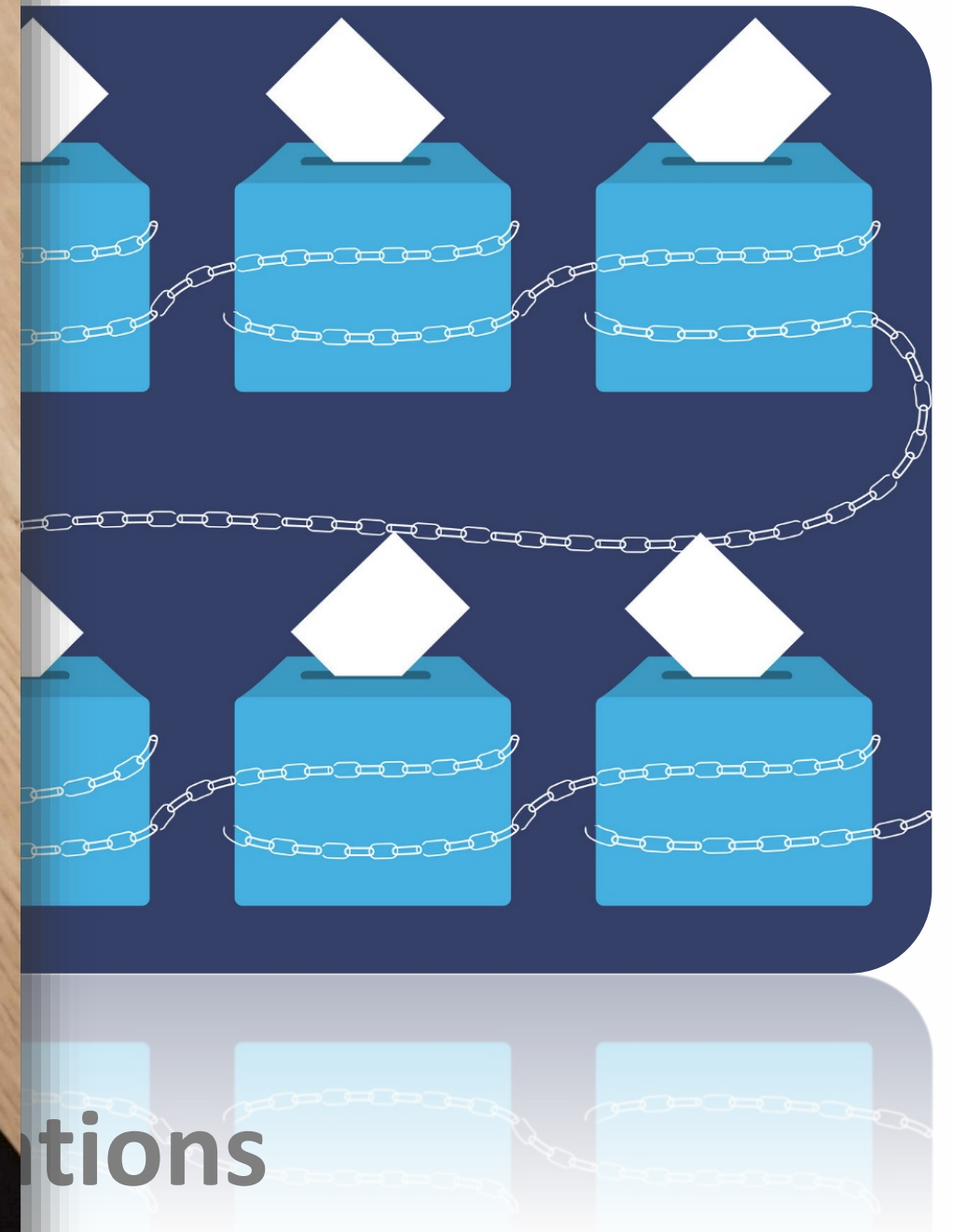


Greek Elections 2019

- Budget for 2019 is about € 75 millions expected to be doubled
- 107,700 bundles of 500 sheets
- Costs of envelopes € 8,
- 87,000 voting curtains
- 106,000 Ballot Boxes

Voting on Blockchain

- Eliminate physical costs
- Tokenized Anonymity
- No double voting
- Immutability
- Decentralized
- Speed of results, efficiency



tions

der Voting Estonia
Prefecture Japan

- South Korea elections (National Election Commission and the Ministry of Science and ICT)



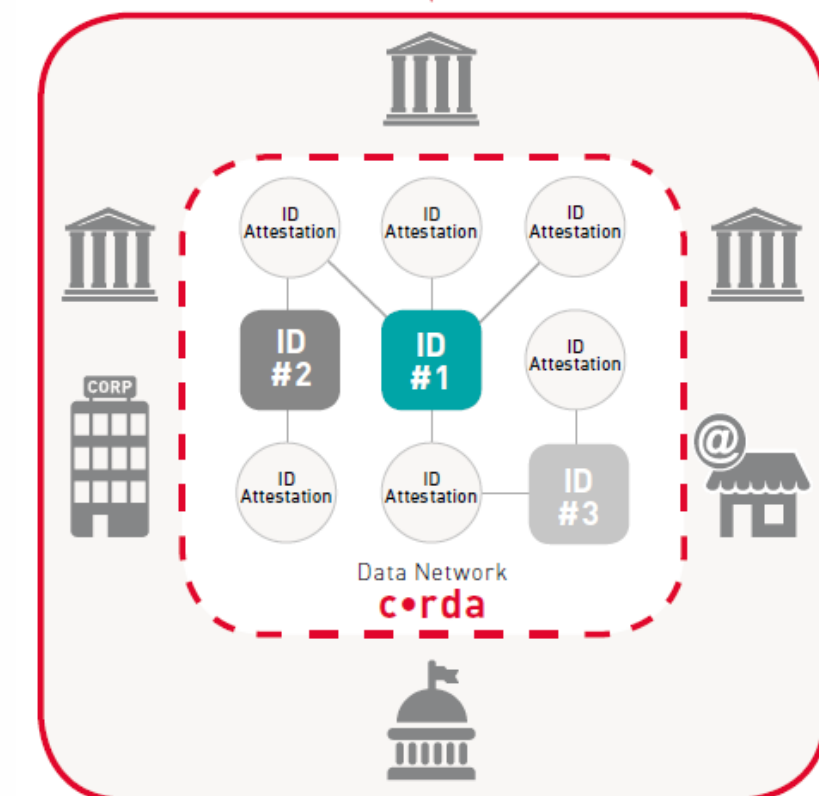
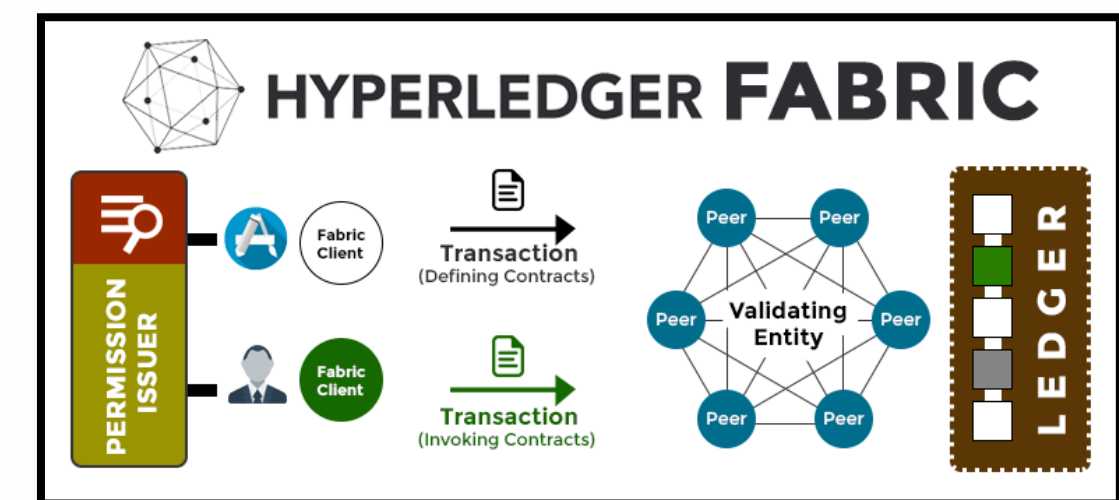
4

Blockchain Real World Examples

Land Titles
University Degrees
Supply Chain
Birth Certificates

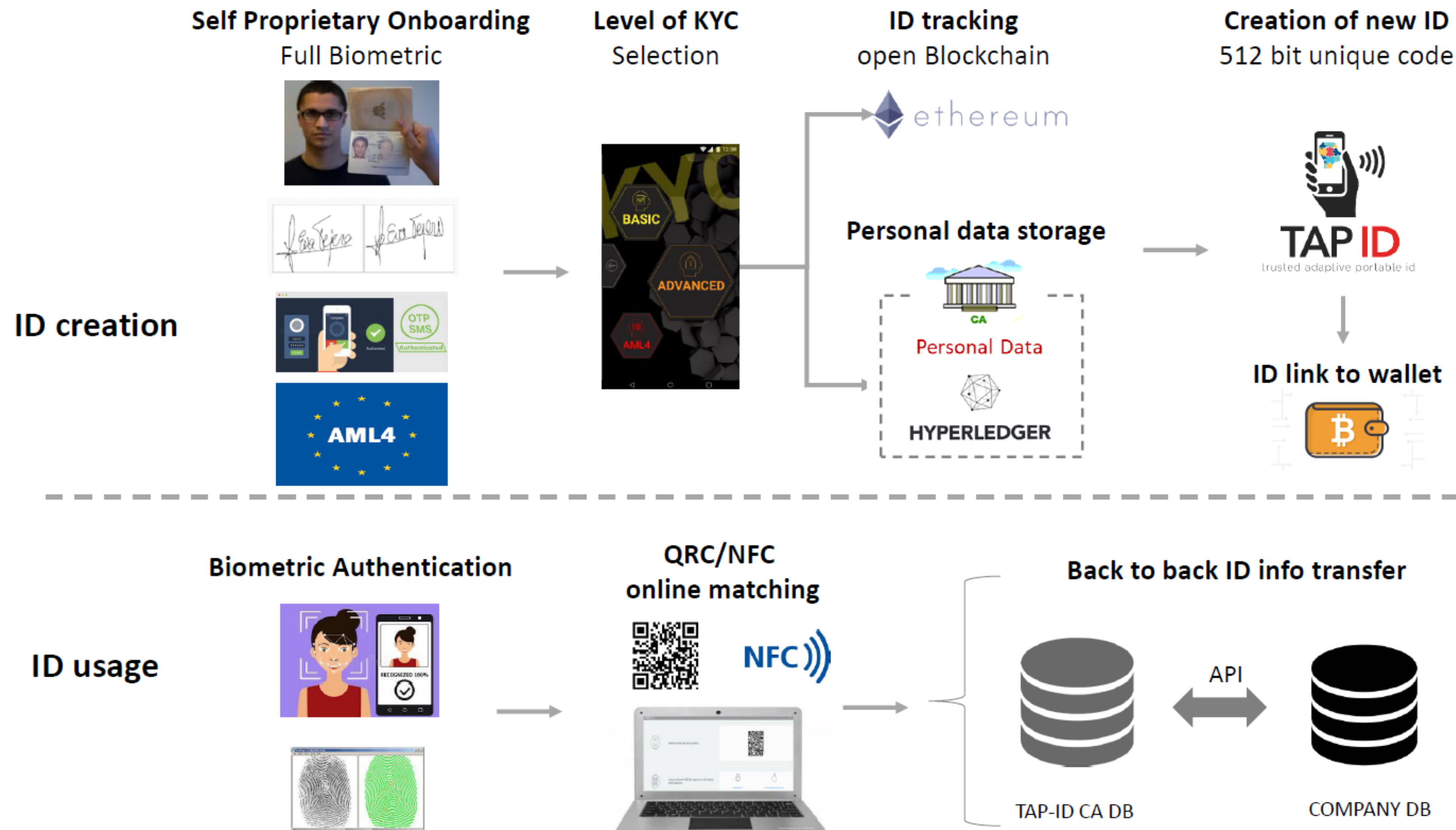
Blockchain Real World Examples

Real life blockchain implementations across industries in Enterprise level





Self-sovereign Identity / KYC Digital Onboarding



KYC Mutualization

- Secure access to verified and up-to-date IDs
- Full data traceability for simpler auditability

Risk Management

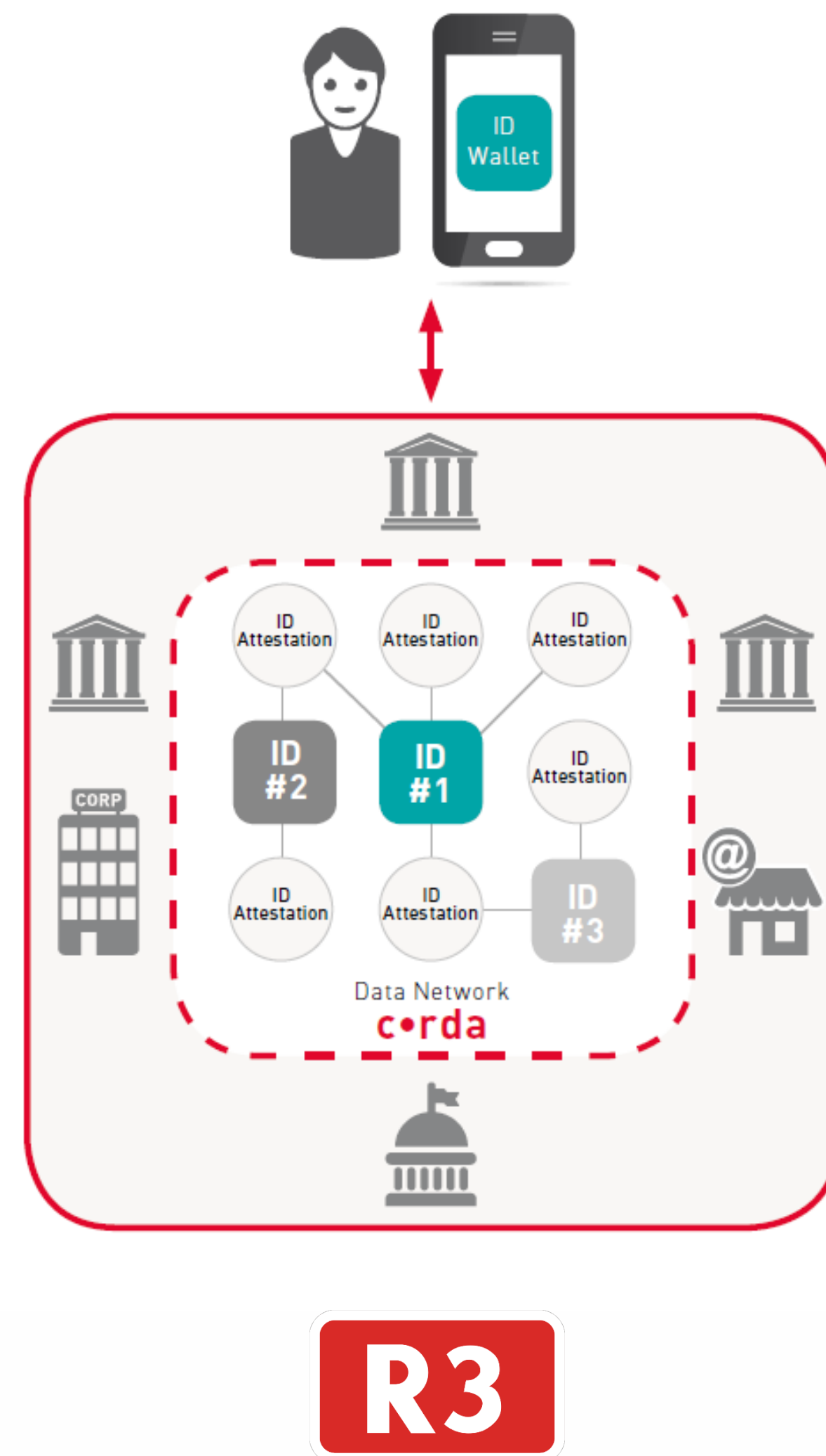
- Extensive web of customer ID attributes
- Enhanced security for transactions like wire transfers

Customer Identity Management

- Secure storage and management of ID attributes
- Seamless user consent management

Benefits Banks

- Streamline the onboarding process of new customers and due diligence of existing ones
- Have access to up to date, accurate, and reliable data about their customers
- Provide a convenient and secure Identity Management service to their customers
- Limit risk of ID theft and fraud



Jordan refugee camp that runs on blockchain.

Blockchain helps solve unsolvable problems in authentication and privacy



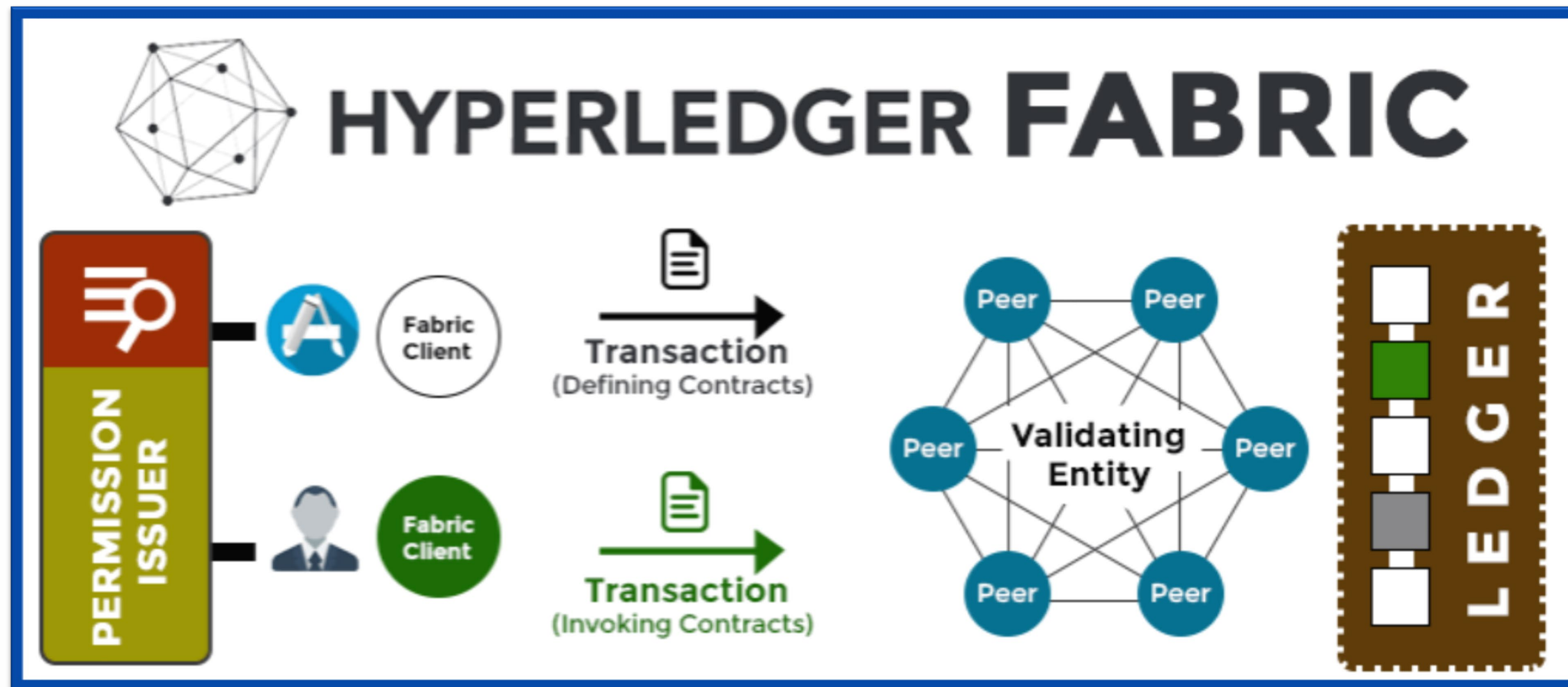
Building Blocks

Source: MIT Technology Review

Though Bassam may not know it, his visit to the supermarket involves one of the first uses of blockchain for humanitarian aid.

By letting a machine scan his iris, he confirmed his identity on a traditional United Nations database, queried a family account kept on a variant of the Ethereum blockchain by the World Food Programme (WFP), and settled his bill without opening his wallet.

French Court Clerks to Use IBM Blockchain Platform for Corporate Registry



It will be used to record and share information related to:

- the exchanges of regulatory information related to companies' difficulties
- the changes of status of the company registered on the French territory (change of court office in which a company is registered; change of corporate names; the addition of a new branch office; or even dissolution of the business, etc...)

Four Recommendations for the Government

- 1. Monitor Blockchain technology and identify regulatory needs.** Since national regulation has only a limited impact here, a European or better an international debate on the topic is necessary, as with other digitization questions. EU Blockchain Observatory
- 2. Apply Blockchain technology and develop best practice examples.** Experience can only be gained by testing. The public administration should therefore analyze its own processes and consider how Blockchain technology might be implemented within them.
- 3. Push standardization forward.** Currently, the development of Blockchain is characterized by proprietary interfaces. Standardization, which is urgently needed, has just begun.
- 4. Actively shape the further development of Blockchain technology.** There are a number of open questions about the ethical and societal implications of Blockchain technology. Governments should allocate funding to research in this area.

KEY TAKE AWAY

Blockchain

...is evolving to be viable at scale. Companies must narrow their options on the blockchain projects taking into consideration their market dominance and the regulatory barriers to achieve security and revenue growth.

We're not
scientists,
but we totally
got space.

Support your business.
Manhattan Mini Storage.

manhattan
mini storage



THANK YOU

George Panou, BSc MBA

Group Digital Innovation Director @MellonGroup

Member of the Board @HellenicBlockchainHub



Backup Slides

	Public No centralized management	Consortium Multiple Organisations	Private Single Organisation
Participants	Permissionless - Anonymous - Could be malicious	Permissioned - Identified - Trusted	Permissioned - Identified - Trusted
Consensus Mechanisms	Proof of Work, Proof of Stake, etc.. - Large energy consumption - No finality - 51% attack	Voting or multi-party consensus algorithm - Lighter - Faster - Low energy consumption - Enable finality	Voting or multi-party consensus algorithm - Lighter - Faster - Low energy consumption - Enable finality
Transaction Approval Freq.	Long Bitcoin: 10 min or more	Short 100x msec	Short 100x msec
USP	Disruptive Disruptive in the sense of disintermediation. No middle men needed. Unclear what the business models will be	Cost Cutting Can radically reduce transactions costs. Similar to SAP in the 1990s. Extreme cost cutting opportunities. Less data redundancy, higher transactions times, more transparency	Cost Cutting Can radically reduce transactions costs. Similar to SAP in the 1990s. Extreme cost cutting opportunities. Less data redundancy, higher transactions times, more transparency

Blockchain use cases list by industry

Financial

Trading
Deal origination
POs for new securities
Equities
Fixed income
Derivatives trading
Total Return Swaps (TRS)
2nd generation derivatives
The race to a zero middle office
Collateral management
Settlements
Payments
Transferring of value
Know your client (KYC)
Anti money laundering
Client and product reference data.
Crowd Funding
Peer-to-peer lending
Compliance reporting
Trade reporting & risk visualizations
Betting & prediction markets

Insurance

Claim filings
MBS/Property payments
Claims processing & admin
Fraud prediction
Telematics & ratings

Media

Digital rights mgmt
Game monetization
Art authentication
Purchase & usage monitoring
Ticket purchases
Fan tracking
Ad click fraud reduction
Resell of authentic assets
Real time auction & ad placements

Computer Science

Micronization of work (pay for algorithms, tweets, ad clicks, etc.)
Expanse of marketplace
Disbursement of work
Direct to developer payments
API platform plays
Notarization & certification
P2P storage & compute sharing
DNS

Medical

Records sharing
Prescription sharing
Compliance
Personalized medicine
DNA sequencing

Asset Titles

Diamonds
Designer brands
Car leasing & sales
Home Mortgages & payments
Land title ownership
Digital asset records

Government

Voting
Vehicle registration
WIC, Vet, SS, benefits, distribution
Licensing & identification
Copyrights

Identity

Personal
Objects
Families of objects
Digital assets
Multifactor Auth
Refugee tracking
Education & badging
Purchase & review tracking
Employer & Employee reviews

IoT

Device to Device payments
Device directories
Operations (e.g. water flow)
Grid monitoring
Smart home & office management
Cross-company maintenance markets

Payments

Micropayments (apps, 402)
B2B international remittance
Tax filing & collection
Rethinking wallets & banks

Consumer

Digital rewards
Uber, AirBNB, Apple Pay
P2P selling, craigslist
Cross company, brand, loyalty tracking

Supply Chain

Dynamic ag commodities pricing
Real time auction for supply delivery
Pharmaceutical tracking & purity
Agricultural food authentication
Shipping & logistics management

GDPR compliance is not about the technology, it is about how the technology is used.

Just like there is no Gdpr compliant Internet, or GDPR-compliant artificial intelligence algorithm, **there is no such thing as a GDPR-compliant blockchain technology.**

There are only GDPR-compliant use cases and applications.

Meanwhile, we propose four rule-of-thumb principles that entrepreneurs and innovators can consider:

1. start with the big picture: how is user value created, how is data used and do you really need blockchain?
2. avoid storing personal data on a blockchain. make full use of data obfuscation, encryption and aggregation techniques in order to anonymise data.
3. collect personal data off-chain or, if the blockchain can't be avoided, on private, permissioned blockchain networks. Consider personal data carefully when connecting private blockchains with public ones.
4. continue to innovate, and be as clear and transparent as possible with users.

Web 1.0/ Web 2.0

Data is copied



User 1



User 2

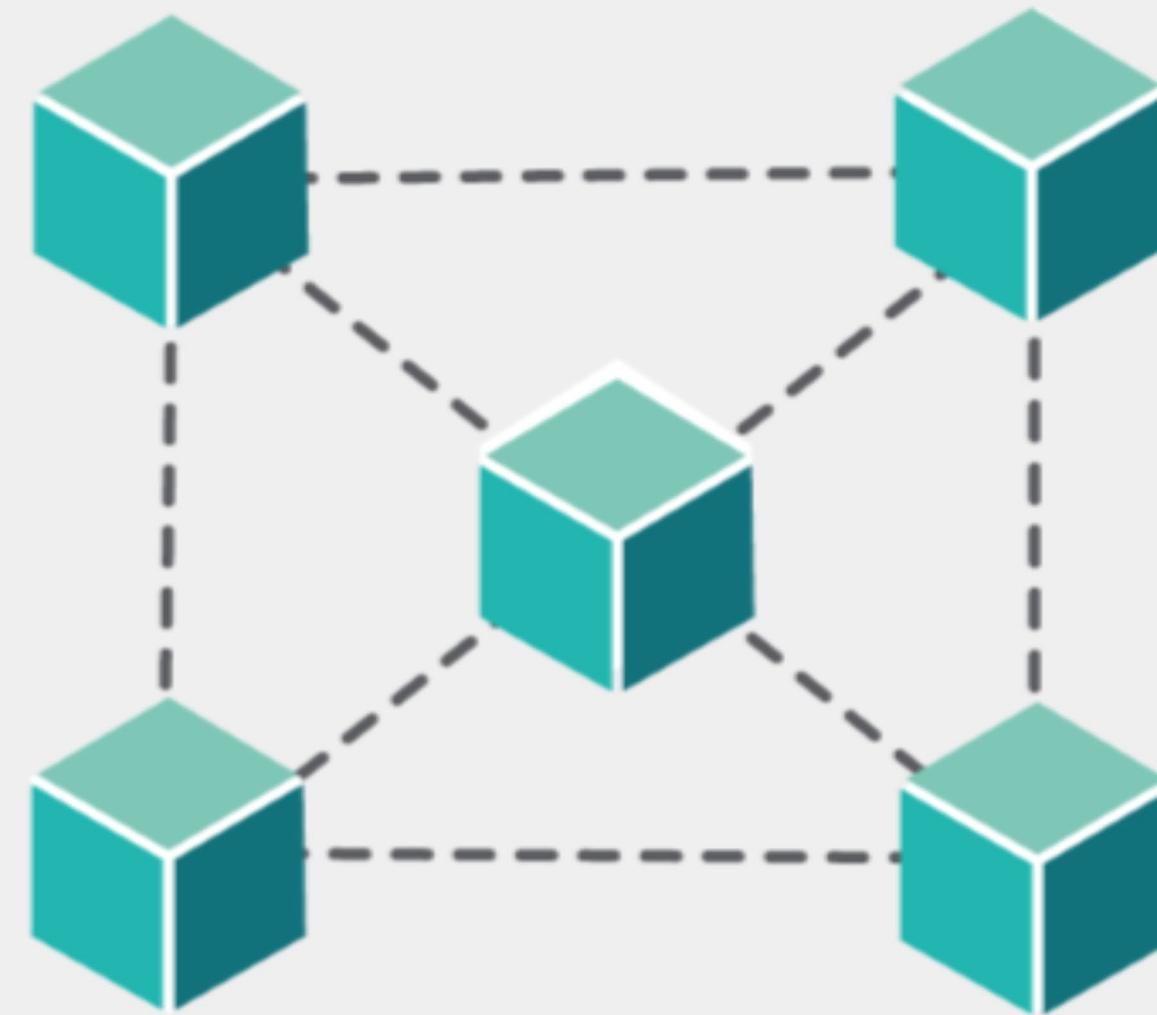
Types of data

- Texts
- Images
- Videos
- Music

Blockchain

Ownership is transferred

VS.



Types of transactions

Intangible assets

- Currency
- Shares
- Copyrights
- Patents

Tangible assets

- Real estate
- Goods

Obligations

- Contracts
- Pledges