



THE DISRUPTIVE POTENTIAL OF 5G TECHNOLOGY

Infocom
Mobile & Connected World
Conference 2019

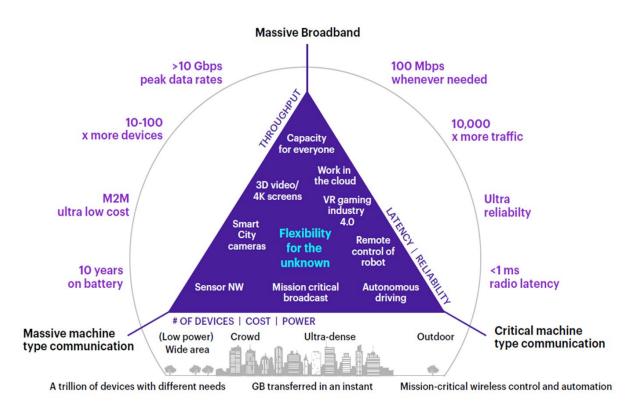


George Vitiniotis

Network Services Consulting

Athens, 6th June 2019

5G IS MORE THAN A GENERATIONAL STEP...IT REPRESENTS A FUNDAMENTAL TRANSFORMATION OF THE ROLE THAT MOBILE TECHNOLOGY CAN PLAY IN SOCIETY



"5G REPRESENTS A
NETWORK OF NETWORKS
WITH AN OPPORTUNITY
TO CREATE AN AGILE
NETWORK TAILORED TO
DIFFERENT NEEDS OF
CONSUMERS, CITIZENS,
ENTERPRISES AND THE
ECONOMY"

RESEARCH INSIGHTS

5G IS STARTING TO BE SEEN AS A GAME CHANGER...BUT A DEEPER UNDERSTANDING OF 5G'S POTENTIAL IS STILL AMBIGUOUS

UNDERESTIMATING 5G DISRUPTION

53%

Of business executives believe there are "very few" things 5G will enable them to do that they can't already do with 4G

37%

Only 2 in 5 executives expect 5G to provide a revolutionary shift in speed and capacity

72%

Of executives need **help** to imagine the future use cases and possibilities of 5G

POSITIVE 5G OUTLOOK

60%

Of executives believe that 5G will cover nearly all the population by the year 2022

Believe that 5G applications will give them a competitive edge with customers

70%

Source: Accenture Study

https://newsroom.accenture.com/news/business-and-technology-executives-underestimate-the-disruptive-prospects-of-5g-technology-accenture-study-finds.htm



RESEARCH INSIGHTS

EXECUTIVES NEED HELP IMAGINING THE NEW POSSIBILITIES UNLOCKED BY 5G...CSPs ARE A KEY PARTNER TO HELP ACCELERATE THE 5G JOURNEY

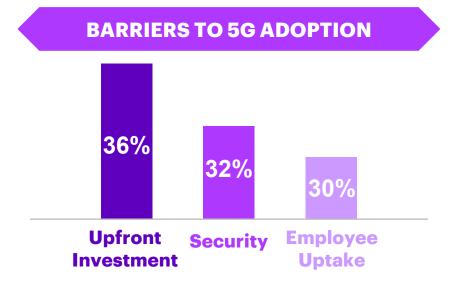
PIVOTAL ROLE FOR TELCOS WITH 5G



Of executives plan to partner with Telecommunications companies on their 5G journey



Of executives say there is a **lack of knowledge** among CSPs about the **challenges** in their industries

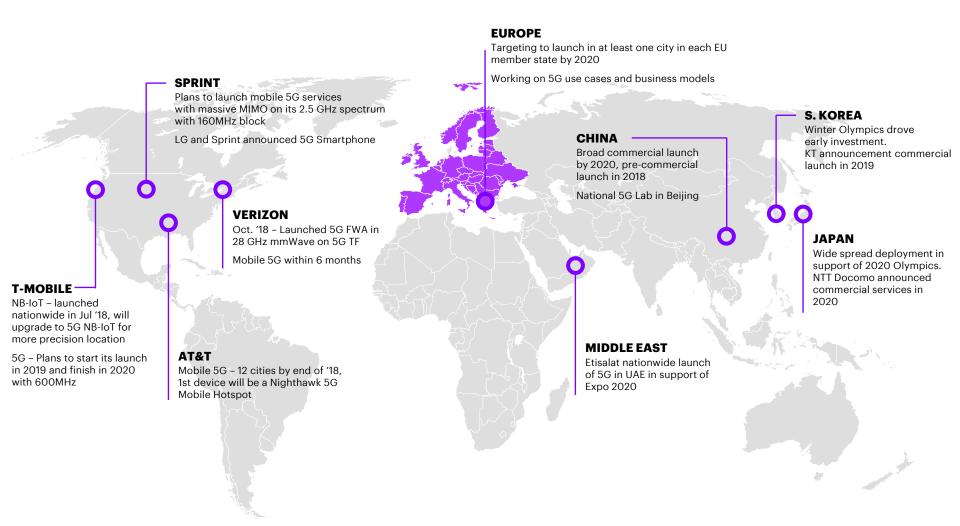


Source: Accenture Study

https://newsroom.accenture.com/news/business-and-technology-executives-underestimate-the-disruptive-prospects-of-5g-technology-accenture-study-finds.htm



STATE OF 5G - GLOBAL READINESS





5G ECOSYSTEM OFFERS NEW APPLICATIONS ACROSS VARIOUS CUSTOMER SEGMENTS AND DIFFERENT DEPLOYMENT SCENARIOS

Ultra Low Latency (ULL)

Virtual Reality (VR)
Augmented Reality (AR)
Extended Reality (XR)



Autonomous Vehicles / V2X Mesh / Edge Compute



Robotics / Automation / Remote Operations



Enhanced Mobile Broadband (eMBB) and FWA

Next-gen Comms / Social / Al Assistant / Training



Ultra Resolution Video / Next-gen Entertainment



Fixed Wireless Access / Mobile



Massive Internet of Things (mloT)

Massive Sensor Networks



Smart City / Smart Spaces



UAV / Connected Drones / Internet of the Sky



Customer Segments

Consumer

Mobile, Nomadic, Stationary

Small and Medium Business (SMB)

Enterprise

Corporations, Sports Teams, Media Companies, Higher Ed Universities **Government**

Federal, State and Local, Education (K-12)

Industry

Manufacturing, Retail, Health, Agriculture, Oil & Gas, Financial Services, Utilities

Deployment Scenarios

In-Home

In-Building

Venue

Dense Urban

Urban

Suburban

Rural



5G KEY CHALLENGES



Spectrum will remain critical to 5G. 5G will need spectrum within 3 key frequency ranges.
Availability/at what cost will impact the 5G business case



Financial outlook pressure on traditional revenue; finding new models and the investment requires a business case



New 5G radio will be challenged to deliver improved spectral efficiency. The push for <1ms latency will require innovation and evolution



Use of mmW frequencies needs network design breakthroughs. 5G & Small Cells differ from 4G and need new regulatory and deployment approach



New Architecture, Platforms promote disruptive technologies in greenfield areas; network slicing will need a new operating model



Network & IT architecture merge, E2E Services-based operations — this leads to a tidal transformation in stacks, processes and people



ACCENTURE NETWORK 5G ACCELERATION SERVICES



5G business/technology strategy

Define your 5G DNA to determine how to best deploy and monetize 5G given existing assets and market position



5G use cases and business model

Leverage industry experience to co-create B2C and B2B use cases, develop your go-to-market strategy, and build your business case



Spectrum availability and feasibility assessment

Determine a 5G low-band, midband and high-band spectrum strategy. Emulate 5G lab solutions to assess feasibility before full solution investment



Build and deploy network capabilities

Service factory model to roll out scaled small cells, leveraging field install services (i.e. scheduling, dispatch, digital worker support, etc.)



Operate and maintain your 5G network

Breakdown the technical composition of commercial products to drive lean ops and task management and simplify multiple activities



THANK YOU



GEORGE VITINIOTIS

NETWORK SERVICES CONSULTING, ACCENTURE
george.vitiniotis@accenture.com