

An aerial night view of a city skyline, likely New York City, with a network overlay of white lines and dots. The sun is setting or rising in the background, creating a bright glow. The ZTE logo is in the top right corner.

ZTE

# 5G is Here and Available

Athens – 6<sup>th</sup> June 2019

Chris Mulley  
ZTE Corporation.  
CTO Group



A nighttime photograph of a city, likely Pittsburgh, featuring the PPG Place cable-stayed bridge and the Fort Pitt Bridge over the Allegheny River. The city lights are reflected in the water.

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Challenging Limits

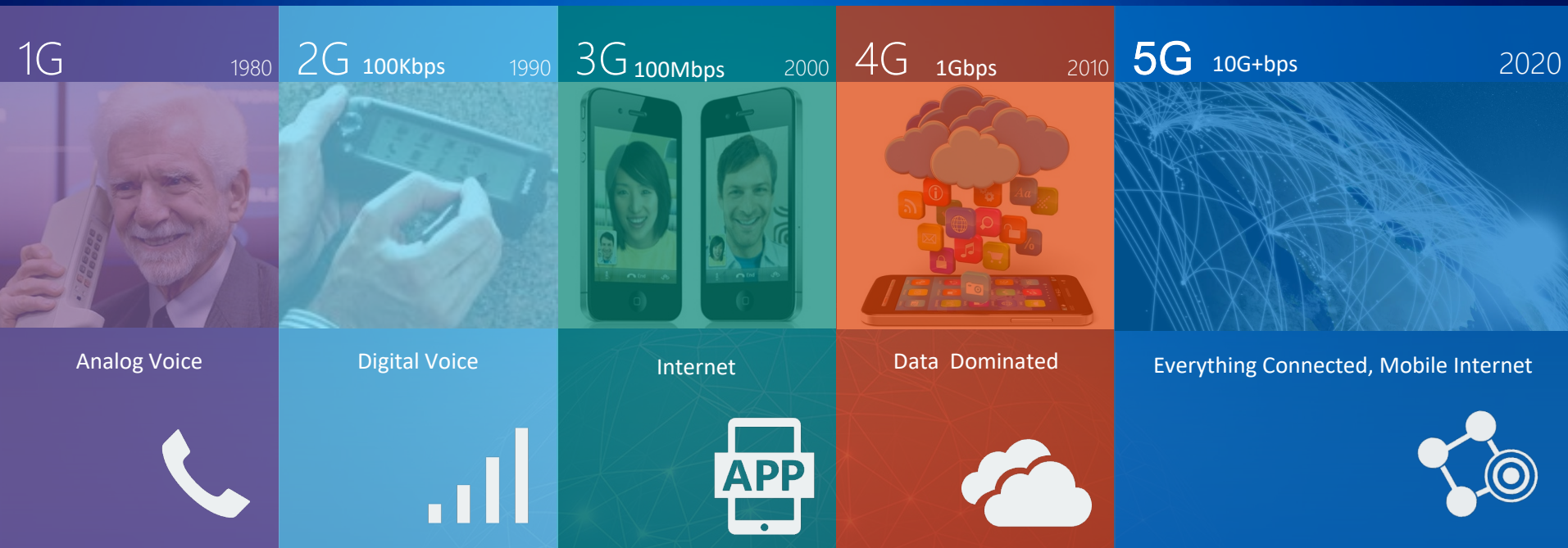
**5G**

What it is and Why we need it



# Mobile Telecommunication Evolves Every 10 Year

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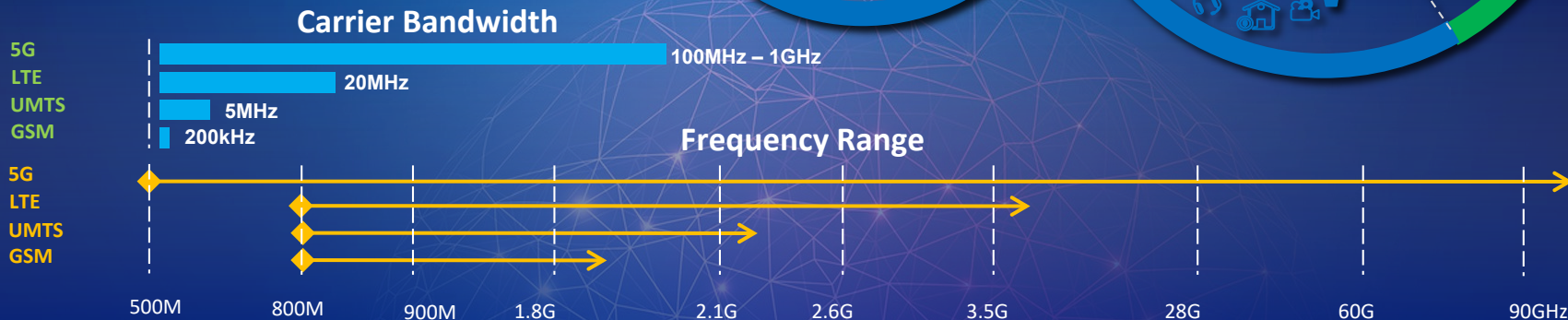
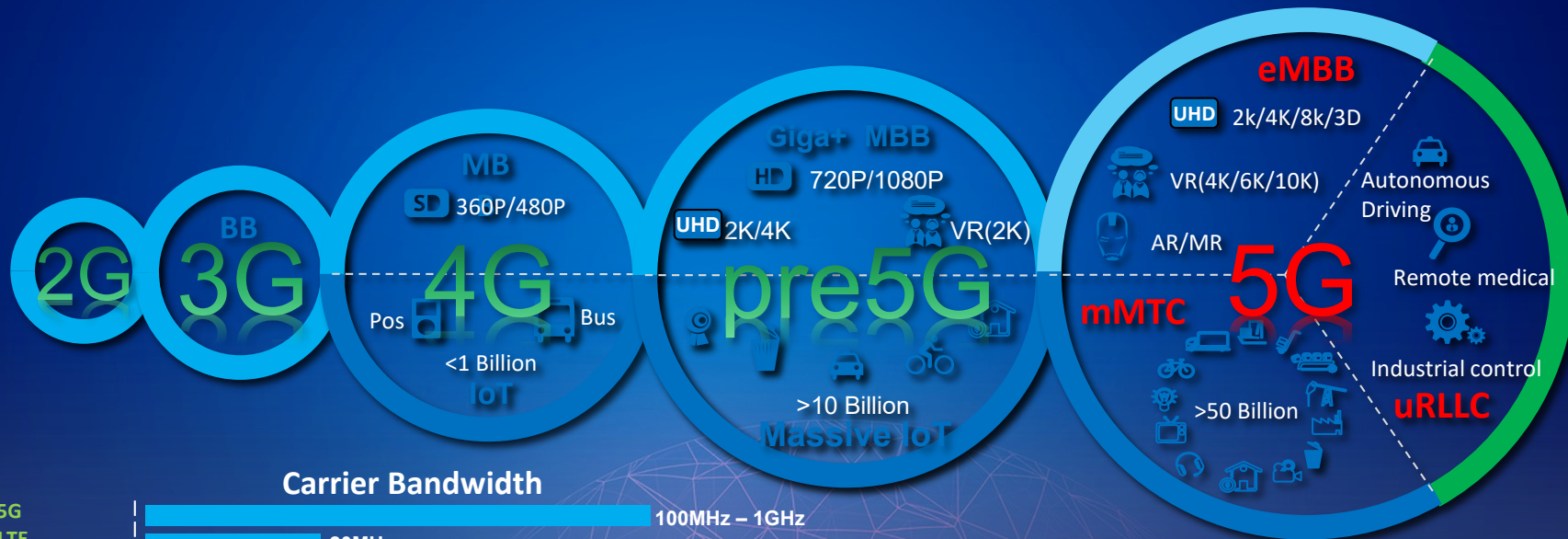




# 5G is a REVOLUTION

in the TELCO Industry

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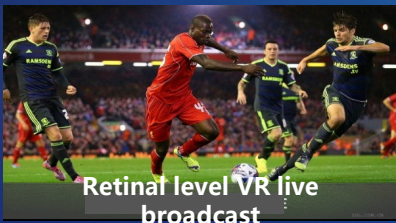
# 5G Provides the Ultimate Video Experience

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## AR/VR and Ultra HD video demand

Commercial time	2016	2018	2020
Resolution	2K	4K	16K
Bandwidth Mbps	25	66	1600+
Latency ms	20ms	16ms	1ms
Computing location	local	local	cloud
Network	4G	Pre5G	5G

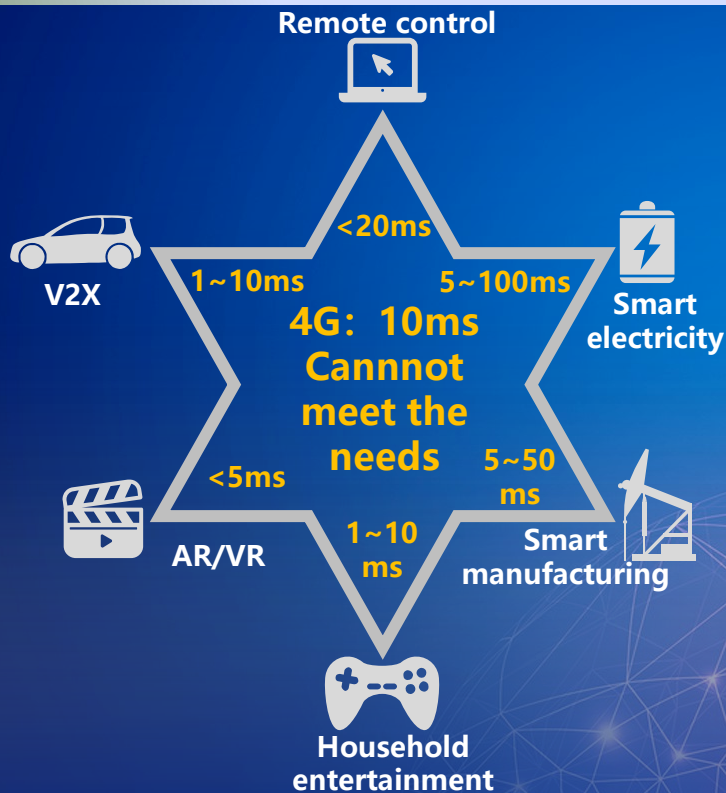
- The bandwidth of 4G's tens of megabits/s is far from meeting the bandwidth demand of **ultra high-definition video**.
- The bandwidth of 5G fits perfectly into the applications of **AR/VR, Ultra-HD video, Remote Control, Autonomous Driving**.



**Only 5G network can meet the huge bandwidth requirements of AR/VR and Ultra HD video**



# 5G Meets the Needs of Industry 4.0 & Autonomous Driving ZTE



**5G: 1ms**

**No Problem**

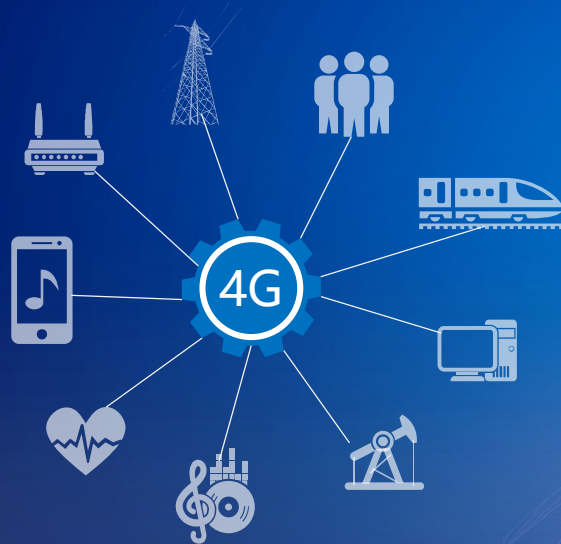
In many vertical industries the requirements of latency is less than 20ms, the 50ms latency in 4G has become a bottleneck industry development. **The low latency of 5G solves the problem.**

**Demand for ultra-low latency in vertical industries is growing  
Only 5G can promote the technological revolution in these industries.**



**ZTE**

## 4G: Man to Man Connection



**4G connection density: 100k/sqr. km**

## 5G: Ubiquitous Connection



**5G connection density: 1 million/sqr. km**

## Internet of Things has promoted a surge in terminal access, and 5G is imperative





# 5G Offers New Service Opportunities and Revenue Streams ZTE

5G will enable all kinds of innovative services, accelerate the digital transformation of vertical industries, explore new business mode and finally realize everything connected digital society.



Smart City



Smart Grid



Intelligent Transport



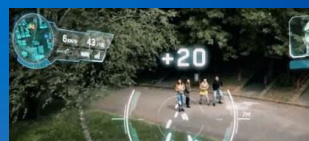
Remote Control



Autonomous Vehicle



AR/VR



Real-time Gaming



Smart Factory



5G Drone



4K/8K UHD Video



AR Navigation



Smart Agriculture



**The combination of the characteristics of 5G allows for the introduction of a wide variety of revenue generating new services.**



A nighttime photograph of a cityscape featuring a large cable-stayed bridge on the left and a city skyline with numerous lights in the background. A semi-transparent dark blue rectangle is overlaid on the lower half of the image, containing the company name and tagline.

# ZTE

Challenging Limits

**ZTE Corporation**

Who we are and What we do



# ZTE has developed since the 2G Era To a Leader in the 5G Era ZTE

# ZTE

**5G Pioneer  
2019**

**5G**

- Standardization: **Leader seat**, main contributor, core member
- Industry cooperation: 5G IA/5GAA/3GPP/ITU-T

**Major Player**

**4G**

- Standardization: **815** LTE fundamental patents, **13%** global share & **17%** global share E2E
- Market: **25%** of global 4G shipments in 2017, ranked **the leader** for LTE in both 2016 and 2017 by Gartner

**Challenger**

**3G**

- Market: Asia-Pacific, Africa and part of Europe, more than 140+ countries
- Technology: Innovated SDR leading the industry development direction

**Followe  
r  
1985**

**2G**

- Market: part of mid-low end market, mainly in China
- Technology: following the industry





# ZTE is a provider of the full End-to-end Architecture for 5G

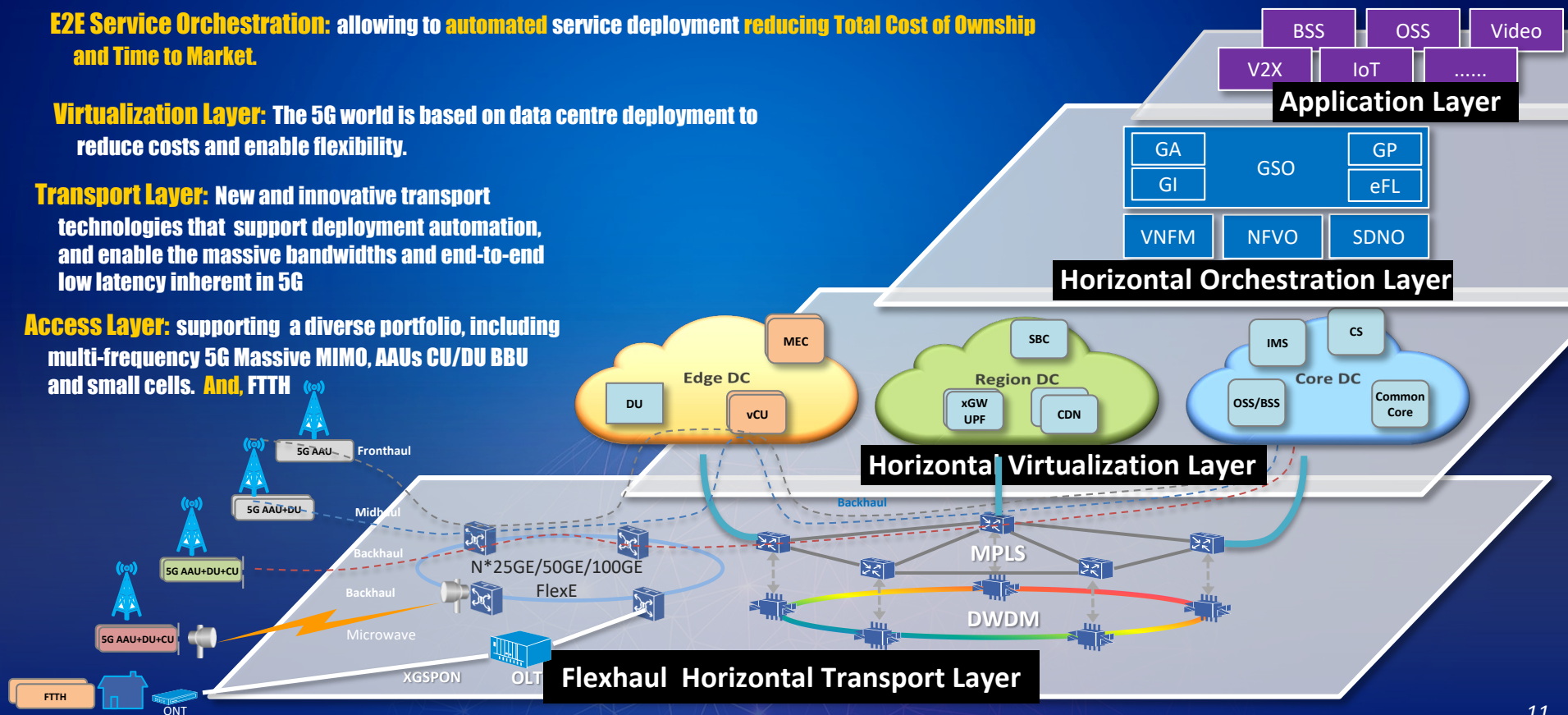
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**E2E Service Orchestration:** allowing to **automated** service deployment **reducing Total Cost of Ownship** and **Time to Market**.

**Virtualization Layer:** The 5G world is based on data centre deployment to reduce costs and enable flexibility.

**Transport Layer:** New and innovative transport technologies that support deployment automation, and enable the massive bandwidths and end-to-end low latency inherent in 5G

**Access Layer:** supporting a diverse portfolio, including multi-frequency 5G Massive MIMO, AAUs CU/DU BBU and small cells. **And, FTTH**





# ZTE Promotes the **Development & Innovation** in Standards

ZTE



**50+**

Membership in international organizations and forums



**40+**

Leader seats in standards organizations



**67**

3GPP reporter seats



**800**

Experts for 3GPP LTE/LTE-V/  
5G NR domain



**815**

Fundamental patents of  
LTE, 13% global share &  
17% end to end share



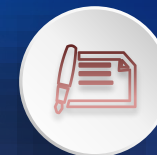
**40,000+**

International standard  
proposals/contributions



**17,000+**

3GPP standard proposals



**4,700+**

3GPP 5G NR/NexGenCore standard  
proposals

## ZTE Leading in International Standards Development





# ZTE Won 6 Awards at the 2018 SDN NFV World Congress

ZTE



Netherlands  
The Hague



## WINNER ZTE

### **ZTE Common Core**

**Best** New Cloud-Native VNF

### **ZTE TECS CloveStorage**

**Best** New Open Source Product

### **ZTE 5G Distributed Cloud Solution**

**Best** New Cloud Infrastructure

### **ZTE's vBRAS**

**Best** Network Edge

### **ZTE CloudStudio**

**Best** New Automation & Management

### **ZTE CO Re-Architecting Solution**

**Best** New Edge & Access Solution



# First Mover Advantage, Accelerating the Commercial Process ZTE



**1<sup>st</sup> 5G IoT**  
@China Mobile + Qualcomm



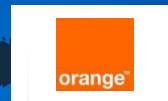
**1<sup>st</sup> 5G Field First call**  
@China Mobile



**1<sup>ST</sup> 5G SA Field First call**  
@China Telecom



**1<sup>s</sup> industry commercial-ready  
carrier-grade E2E 5G network slice**



**The first International SA  
test of Orange**



**Wind Tre First call**



**20+5G Cites @ China**

**20+Global Operator Partners**





# Europe's Earliest 5G Pre-Commercial Network

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## Step 1

Lab Test



## Step 3

Field Test for SA

## Step 2

Field Test for NSA

## Step 4

Commercialization



**Lab:** 5G Innovation and Research Center in L'Aquila

**Field:** 1 in L'Aquila, 1 in Prato

Download  
Peak Data Throughput



**Thank You**

