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20 YEARS 1997-2017

Next-Gen Business is Mobile!

Microsoft Partner
Microsoft

- Gold Cloud Platform
- Gold Small and Midmarket Cloud Solutions
- Gold Midmarket Solution Provider
- Gold Hosting
- Gold Datacenter
- Gold Cloud Productivity

CIO Applications TOP 25 CLOUD SOLUTION PROVIDERS - 2018

Awarded for excellence by Microsoft
Lifetime Customer Value in Azure

Digital Transformation enabler 2017
Digital Transformation AWARD
InfoCom World 2017

Panagiotis Kouris
CEO @ OFFICE LINE SA
pkouris@officeline.gr

Celebrating 20 YEARS of maximizing business value

AWARDS

The dynamic profile and business strategy of the company have been reflected by various awards and distinctions **won**:

CIO Applications Europe magazine

Office Line recognized amongst the **TOP 25 cloud solution providers** to helping organizations drive innovation and transform their business models.

Microsoft Summit '17:

Office Line amongst the Top Microsoft partners and recognized as **"Lifetime Customer Value in Azure"** for its outstanding performance and catalyst influence for implementing Azure based solutions.

Info-Com awards '17:

Office Line recognized as **''Enabler of Digital Transformation''** for its technological innovation and strategic leadership in the Digital era.

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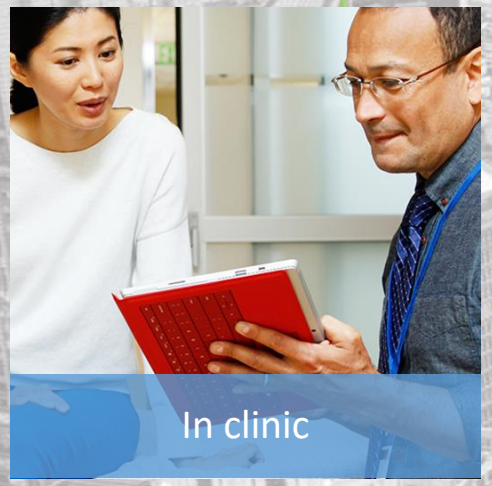
YESTERDAY'S LANDSCAPE

Internet

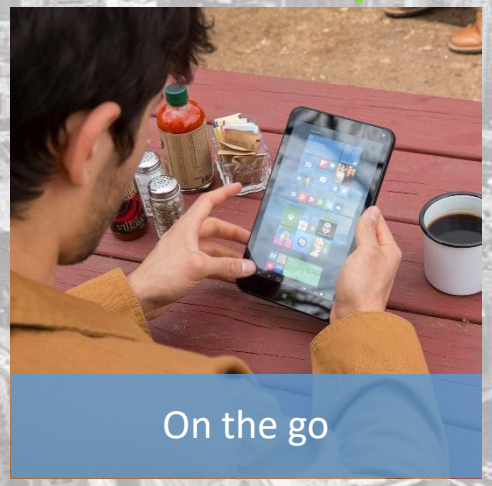
Firewall protects
company resources

TODAY'S LANDSCAPE

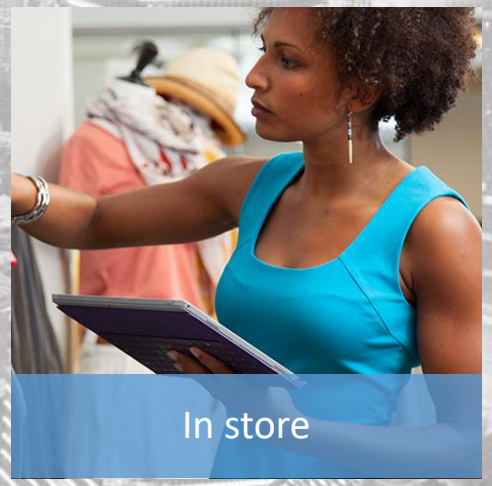


In clinic

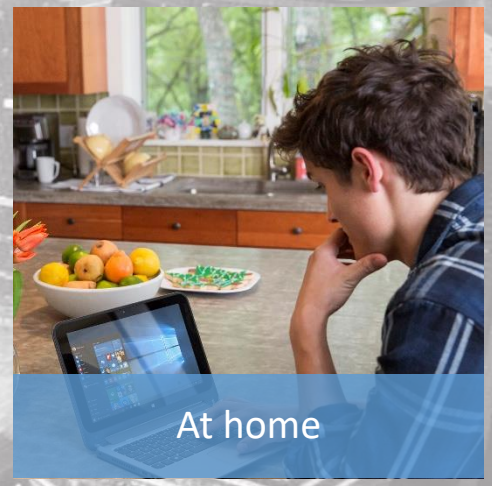
At client site



On the go



In store



At home

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Mobile-first, cloud-first reality

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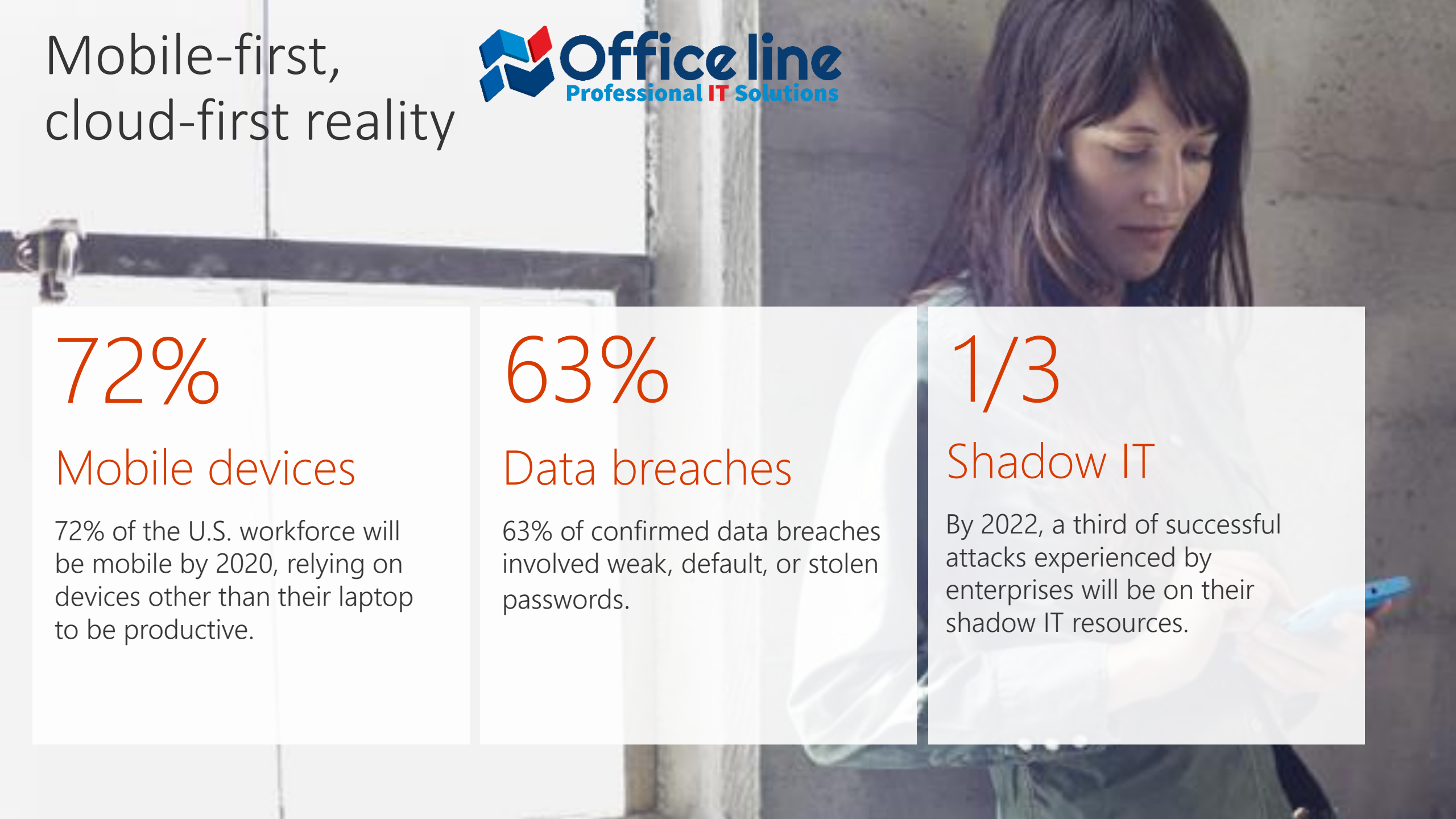


72%

Mobile devices

72% of the U.S. workforce will be mobile by 2020, relying on devices other than their laptop to be productive.

63%

Data breaches

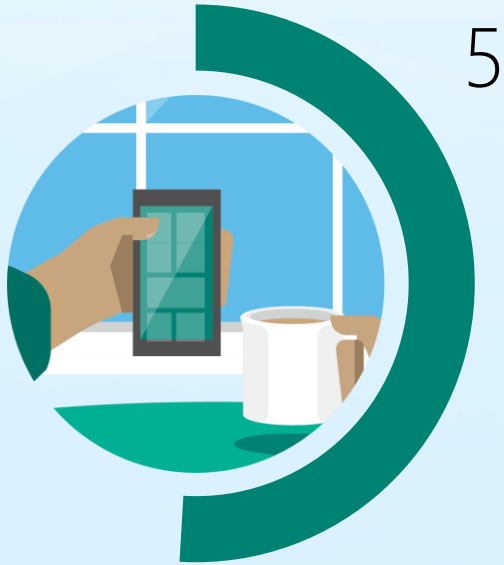
63% of confirmed data breaches involved weak, default, or stolen passwords.

1/3

Shadow IT

By 2022, a third of successful attacks experienced by enterprises will be on their shadow IT resources.

Mobility is the new normal

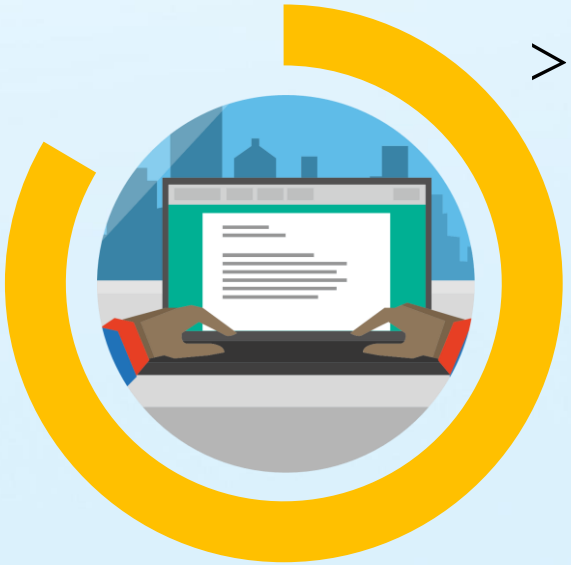


52%

52% of information workers across 17 countries report using three or more devices for work*

90%

90% of enterprises will have two or more mobile operating systems to support in 2017**



>80%

>80% of employees admit to using non-approved software-as-a-service (SaaS) applications in their jobs***

* Forrester Research: "BT Futures Report: Info workers will erase boundary between enterprise & consumer technologies," Feb. 21, 2013
** Gartner Source: Press Release, Oct. 25, 2012, http://www.gartner.com/newsroom/id/2213115
*** http://www.computing.co.uk/ctg/news/2321750/more-than-80-per-cent-of-employees-use-non-approved-saas-apps-report

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Mobile & Cloud- challenging security paradigms

61% of workers mix personal and work tasks in their devices*

>80% of employees admit to using non-approved software-as-a-service (SaaS) applications in their jobs**

>70% percent of network intrusions exploited weak or stolen credentials ***

* Forrester Research: "BT Futures Report: Info workers will erase boundary between enterprise & consumer technologies," Feb. 21, 2013
** http://www.computing.co.uk/ctg/news/2321750/more-than-80-per-cent-of-employees-use-non-approved-saas-apps-report
*** Verizon 2013 data breach investigation report

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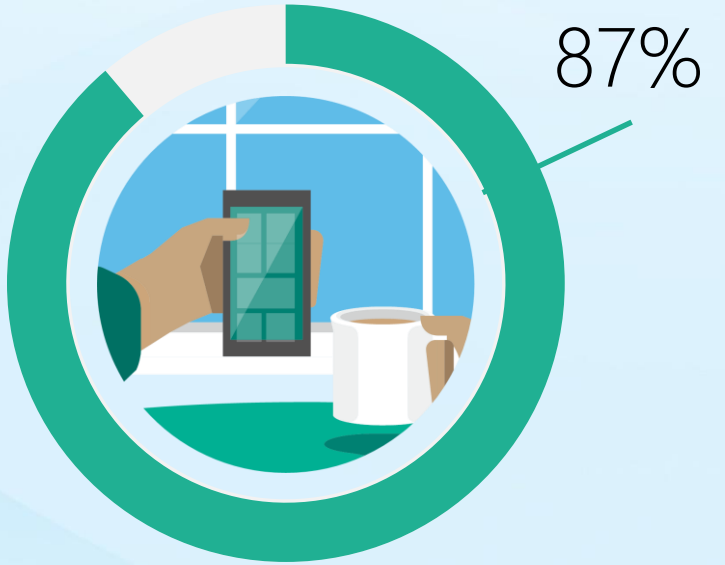
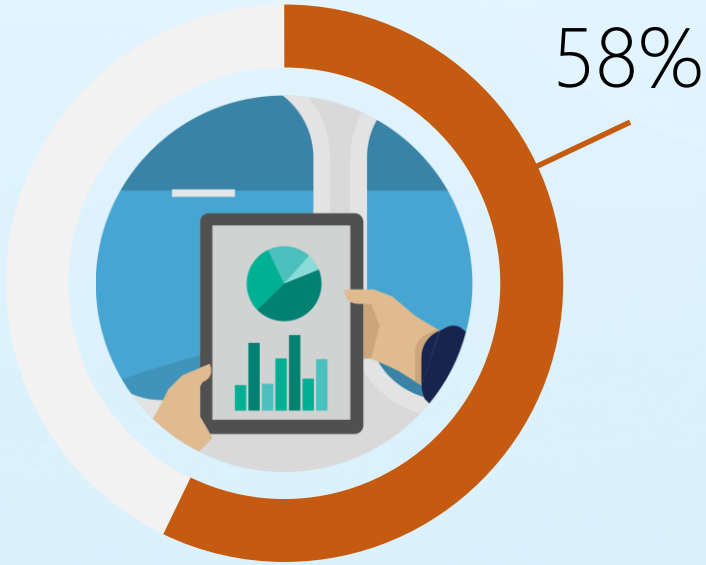
Data protection realities



87% of senior managers admit to regularly uploading work files to a personal email or cloud account.*



58% have accidentally sent sensitive information to the wrong person.*

Focus on data leak prevention for personal devices, but ignore the issue on corporate owned devices where the risks are the same

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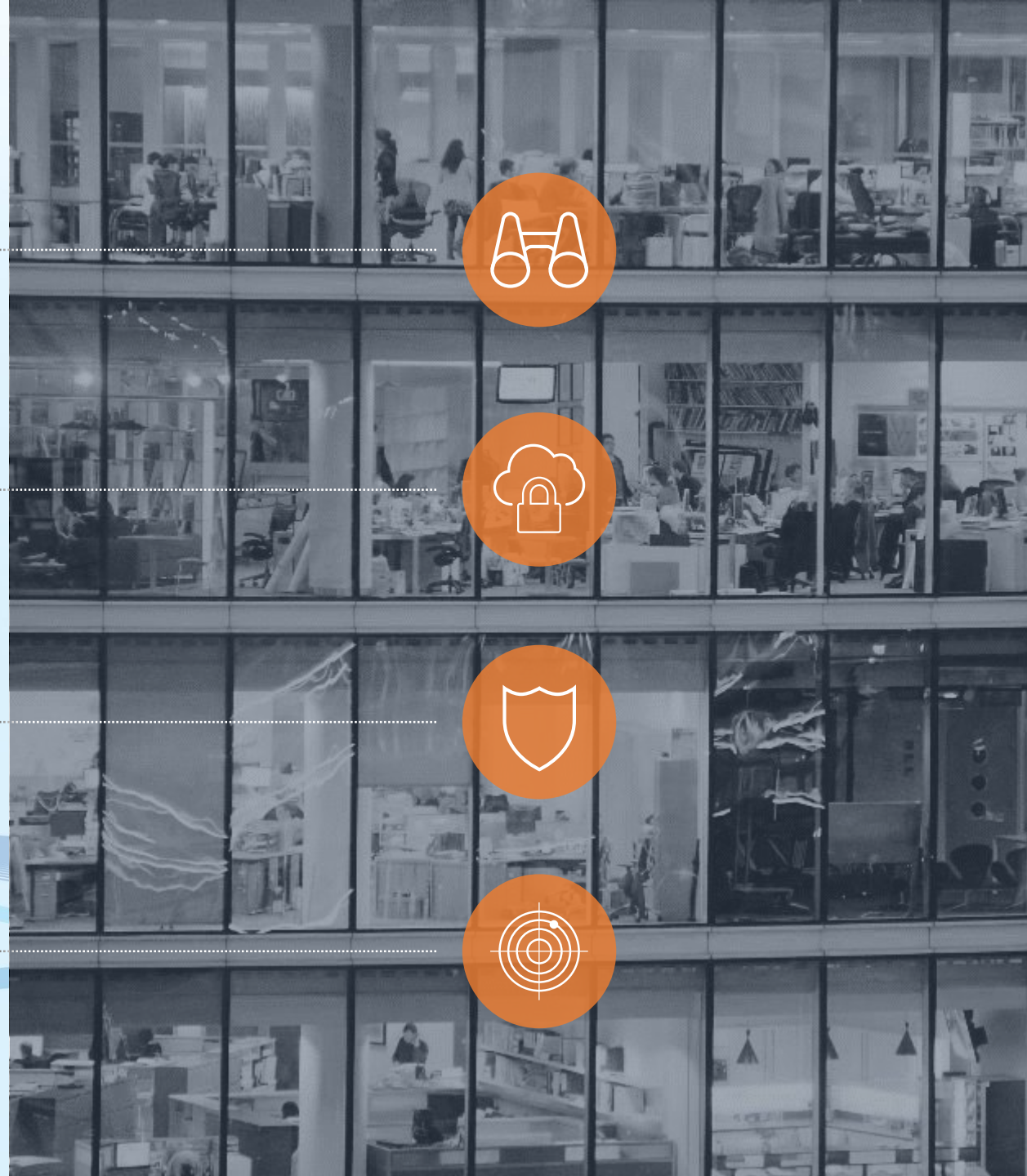
How do I gain visibility into cloud apps used in my organization and get a risk assessment?

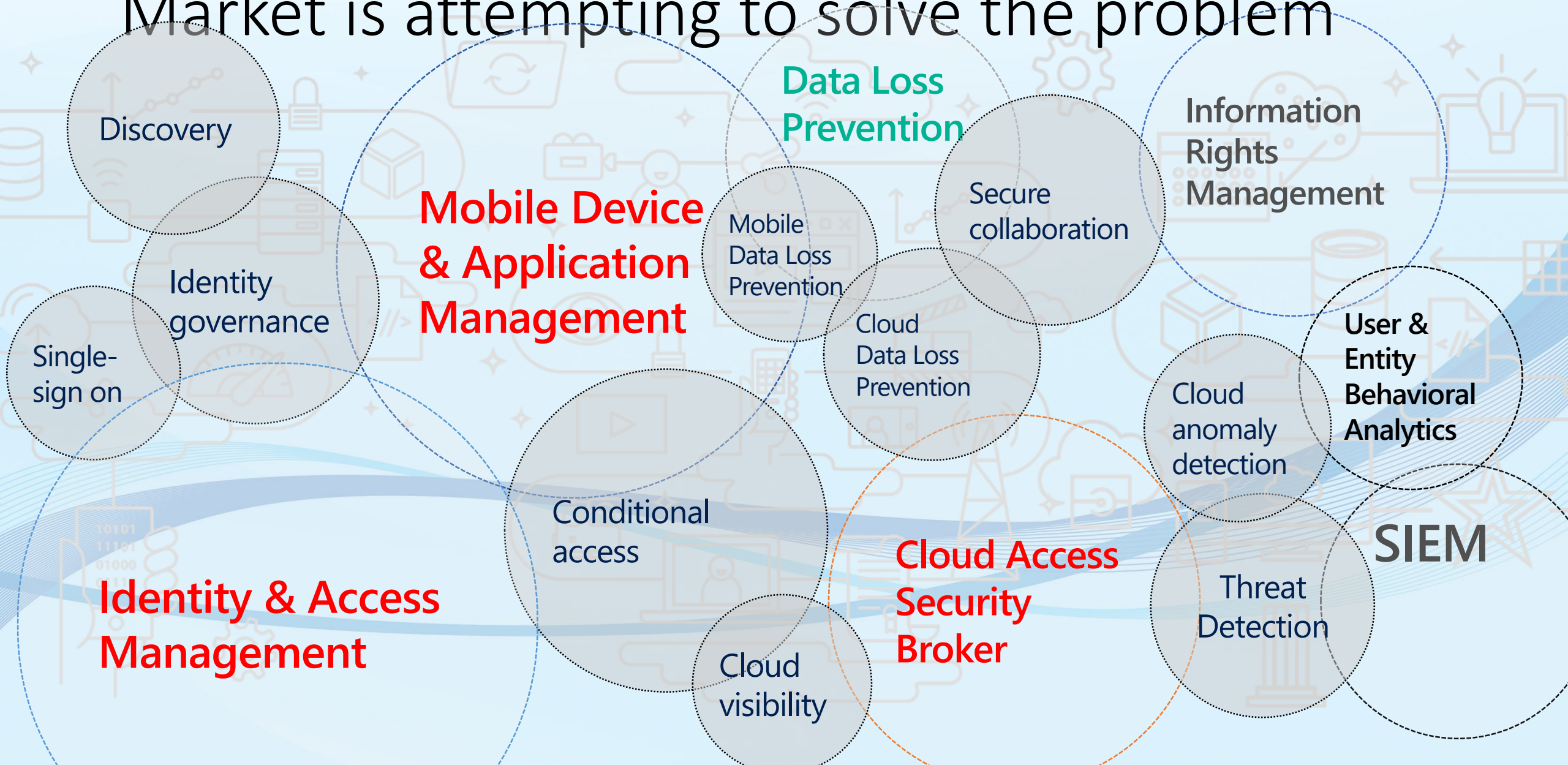
How can I control and limit access to data in cloud apps?

How can I prevent data loss in cloud apps and stay compliant with regulations?

How do I protect cloud apps and the data within them from security attacks?



Market is attempting to solve the problem



Protect at the front door

Identity & Access Management

Mobile Devic & Application Management

Protect your data anywhere

Mobile Device & App Management

Data Loss Prevention

Cloud Access Security Broker

Loss tion

Detect & remediate attacks

User & Entity Behavioral Analytics

Cloud Access Security Broker

User & Entity Behavioral Analytics

Identity & Access Management

Cloud Access Security Broker

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Protect at the front door

Protect your data anywhere

Detect & remediate attacks

OFFICE LINE ENTERPRISE SOLUTIONS

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OFFICE LINE Cloud Security

Discover and assess risks

Identify cloud apps on your network, gain visibility into shadow IT, and get risk assessments and ongoing analytics.

Control access in real time

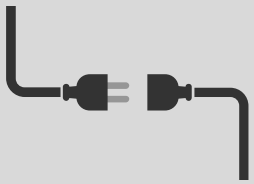
Manage and limit cloud app access based on conditions and session context, including user identity, device, and location.

Protect your information

Get granular control over data and use built-in or custom policies for data sharing and data loss prevention.

Detect threats

Identify high-risk usage and detect unusual behavior using threat intelligence and research.



Extend security

Threat detection

Information Protection

Identity Management

To your cloud apps

box now salesforce + more

Supporting your GDPR compliance journey

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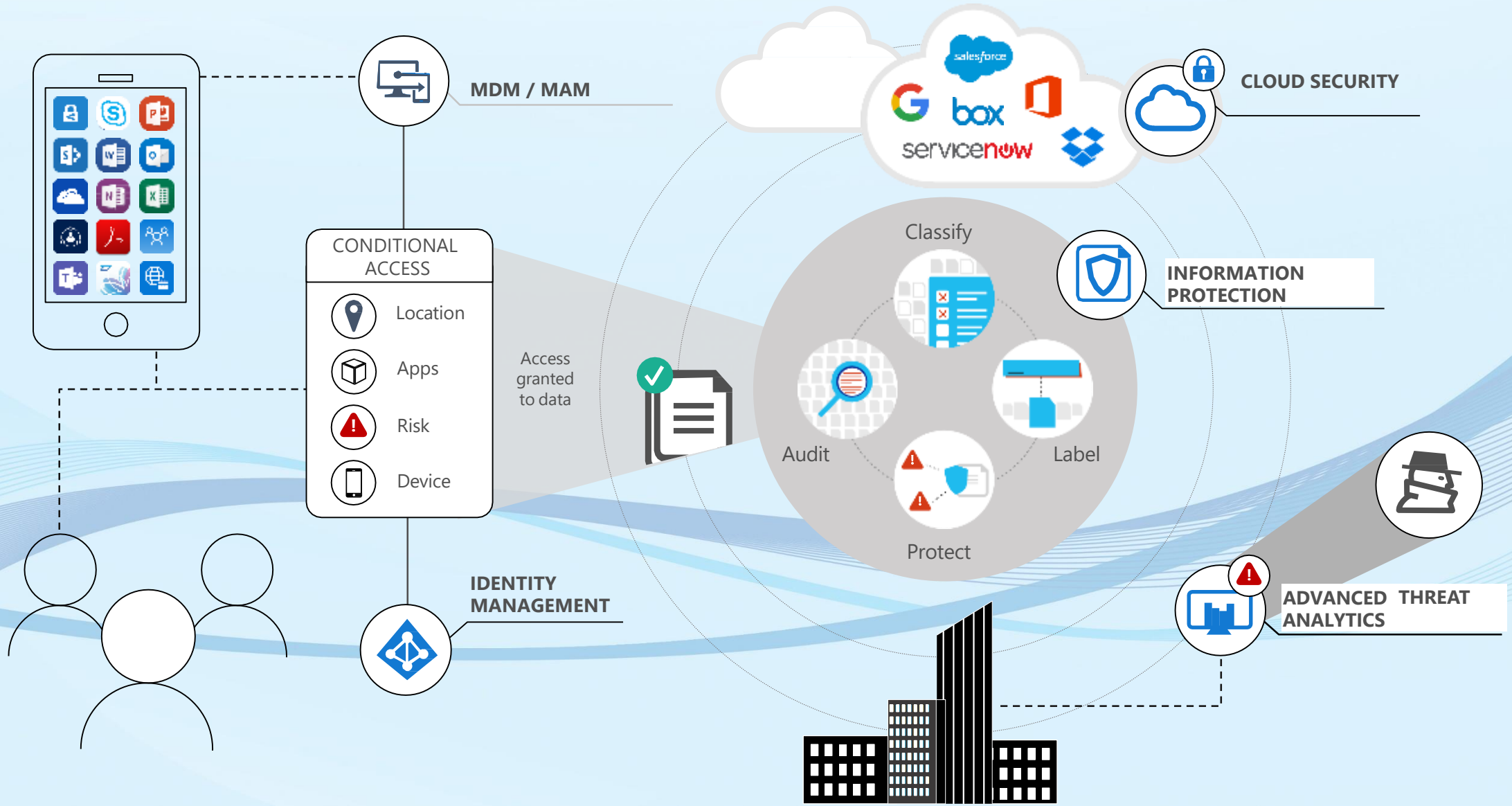
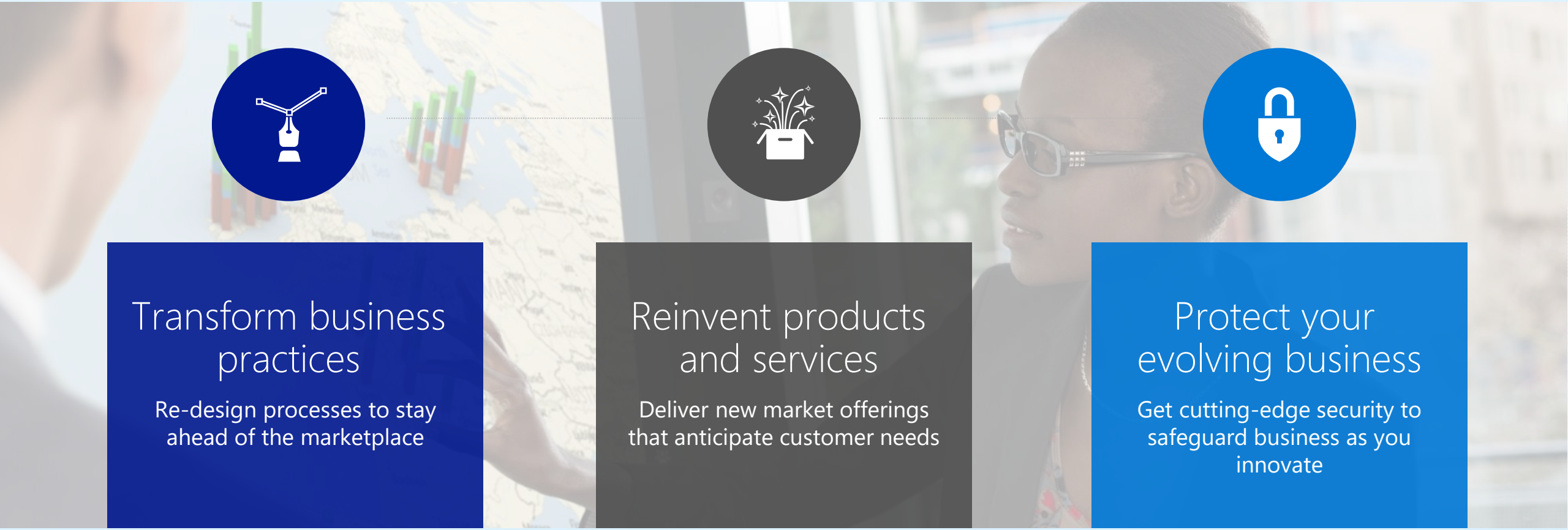


OFFICE LINE's solutions create new revenue opportunities with intelligent technology



Transform business practices

Re-design processes to stay ahead of the marketplace

Reinvent products and services

Deliver new market offerings that anticipate customer needs

Protect your evolving business

Get cutting-edge security to safeguard business as you innovate

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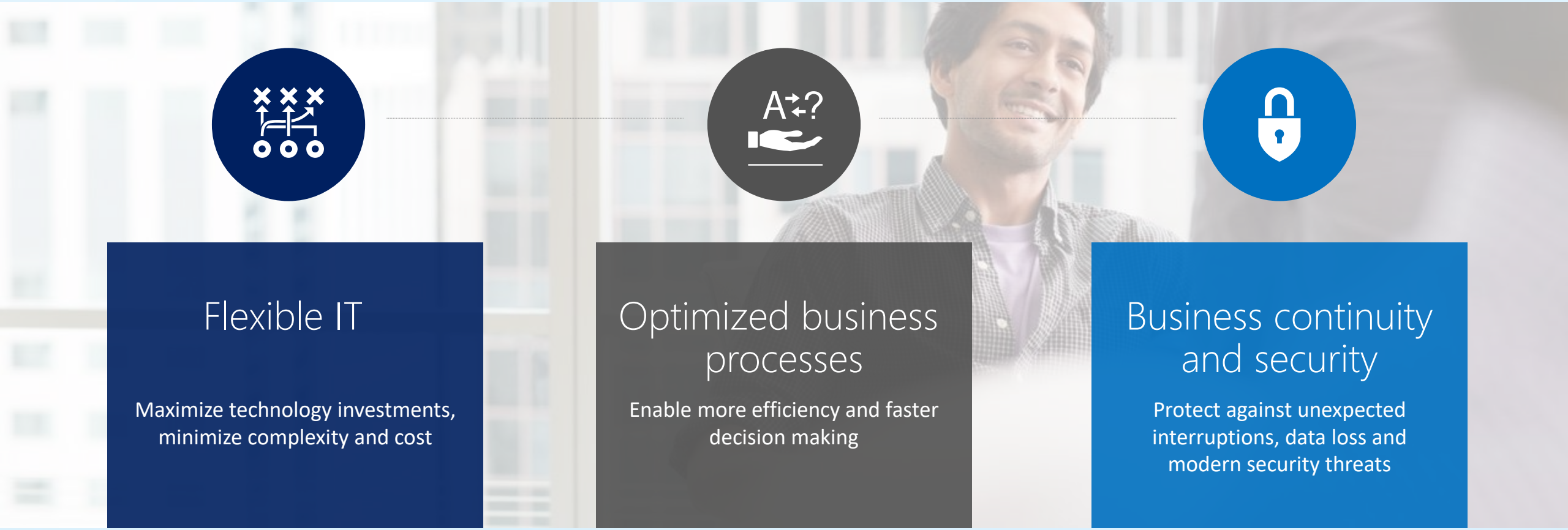
Drive maximum business efficiencies with flexible, intelligent technology



Flexible IT

Maximize technology investments, minimize complexity and cost

Optimized business processes

Enable more efficiency and faster decision making

Business continuity and security

Protect against unexpected interruptions, data loss and modern security threats

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Make technology your differentiator

2X faster job growth

15% faster revenue growth

"Technology leaders far outperform their peers in the marketplace."

BCG
The Boston Consulting Group

...and OFFICE LINE offers the clear path to getting there.

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20 YEARS 1997-2017

Thank you!

Barracuda Authorized Partner

VEEAM PROPARTNER Silver Reseller

CITRIX PARTNER Solution Advisor

WatchGuard ONE | Silver Partner