

Business of
All Sizes
should have the
Tools to
Succeed!

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Partner **NET**

SMART ICT DISTRIBUTION



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SMART ICT DISTRIBUTION

➤ **Productivity**

➤ **Connectivity**

➤ **Mobility**

➤ **Physical Security**

➤ **Scalability**

➤ **Cyber Security**



Productivity

Provide the right tools and
boost employee efficiency!

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**Employees need to keep
in touch with clients,
suppliers, vendors,
remote employees and
hold more productive
meetings!**

**Allow for various types
of communication- so
employees can choose
which would be the
most effective: a phone
call, an instant message,
a conference session, or
a video chat!**

IP Phones

We offer a full portfolio of IP phones in order to provide the ideal device for every need and every user!

Basic IP
phones offer
simple,
easy-to-use
phones



- Support for POE
- From LCD to Capacitive Screen
- All IP phones are compatible with any third party SIP service or devices.

IP Video
Phones for
Android offer
a powerful
voice, video
and web
portal



TIP: Pair our IP phones with our UCM series of IP PBXs to get even more from your IP phones

Mid-Range
IP Phones
offer mid-
range
capacity
with a high-
end design



High-End
IP Phones
are
designed for
users who
are often on
the phone

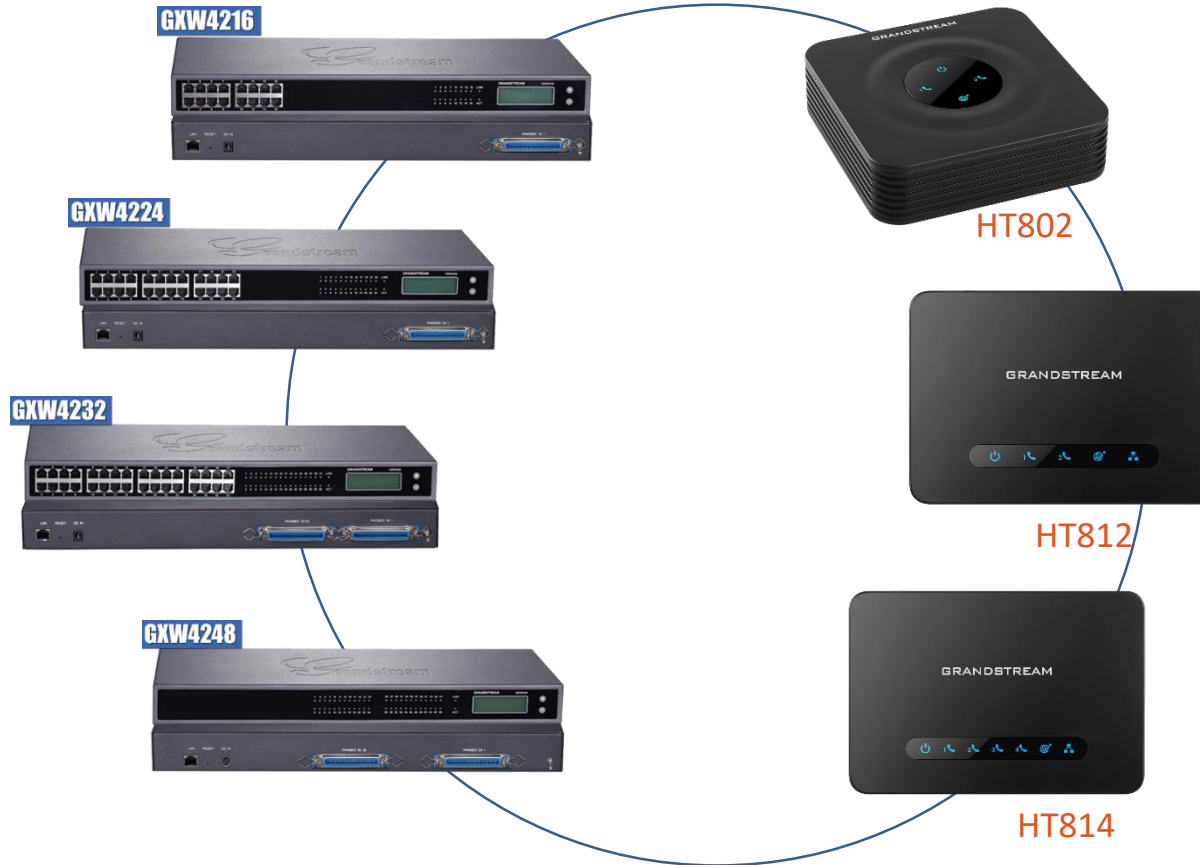


DECT
Cordless
IP phones
allow anyone
to mobilize
their VoIP
solution



Gateways

Enable businesses to create seamless office environments, integrate traditional phone systems into a VoIP network and efficiently manage communication costs!

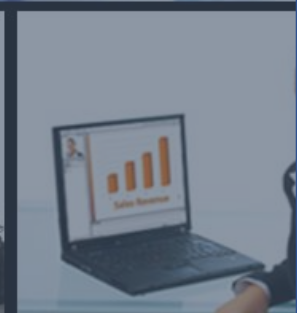


- 1-48 ports
- High Density
- Plug & Play
- Easy-to-Use
- Interopability
- Competitive prices



**Easy yet Powerful
Video Communications**

**Take meetings and
collaboration to the next
level with video and audio
conferencing solutions.**



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GXV3275

Android Video IP Phone



- 7" touch screen
- 6 lines, 5-way audio conference and no cost 3-way video conference
- 3rd party Android™ applications include Microsoft Lync, Skype, Twitter, Facebook
- Wi-Fi PoE, Bluetooth, USB, SD, mini HDMI, EHS

Video Takes Your Calls to the Next Level !

- **Powerful video calling platform** with the functionality of an Android tablet
- **Run Android operating system and offer full access to the Google Play Store** to allow for calling and video conferencing with Skype, Google Hangouts and more.
- **Support device to device video calls through SIP**

GVC32xx Series

Video Conferencing System



- 1080p Full-HD video, up to 9-way video conferences, support for 3 monitor outputs through 3 HDMI outputs
- 9-way hybrid-protocol conferencing with no external MCUs/servers or extra software licenses

- Offer IP Videoconference SIP & H323 & Android application calls with **apps such as Google Hangouts, Skype & more!**
 - **Easy Webinar setup** with IPVT & WebRTC
 - **Full HD** Video participants
 - **PTZ camera**
 - **Bluetooth remote control**
 - **Support for 3 screens** thanks to 3 HDMI outputs
 - A powerful 12x optical zoom offers robust video clarity
- **Embedded MCU** to allow up to 9 video attendees
 - **Experience the fastest possible connections speeds to maximize video quality**



GAC2500

Android Enterprise Conference Phone



- 4.3" capacitive touch screen LCD
- 6 lines with 6 SIP accounts
- Dual Gigabit networks ports
- Built-in PoE

Transforming the Conference Experience!

Physical Mobility – with integrated Bluetooth and Wi-Fi

Functional Mobility – bridging SIP and Android application calls with apps such as Google Hangouts, Skype & more

High Capacity – embedded 7-way conference bridge

Enhanced User Experience – sleek touch screen interface, comprehensive web UI

Flexibility – redefines the choices available for business conferencing



Connectivity

Allow employees to access and maintain a constant affiliation with their network!

GWN76XX Series

Wireless Access Point



- Works with any third party router/switch offers tremendous network throughput
- Outstanding wireless coverage range
- Market-leading security features



Range: 175 meters

SSID: 16 SSIDs per each GWN7610

Network Speeds: Dual-band Wi-Fi with maximum throughput of 1,7GB

Client Access: Over 250 concurrent clients per GWN76XX.

User Authentication: Embedded captive portal

Controller: Embedded full network management capabilities without external controllers or single points of failure

www.partnet.net.gr

Small to Medium Businesses



- ✓ Many access points that offer the same networks
- ✓ Move throughout the office without having to switch networks or re-login

Deployment Scenarios!

Business with Multiple Locations



- ✓ Many APs, many networks, different login credentials
- ✓ VPN connection allows sharing of networks and resources between multiple locations

Enterprise



- ✓ Many Access points with many networks
- ✓ Separate networks for each department or area
- ✓ Different login credentials per network or share credentials between networks
- ✓ Setup and manage up 300+ APs centrally with the GWN7000

GWN7000

Enterprise Multi-WAN Gigabit VPN Router



- Embedded Provisioning. Can control up to 500 GWN76xx WiFi access points.
- Seven Gigabit ports, 2 WAN and 5 LAN.
- Hardware accelerated VPN including PPTP, L2TP/IPSec and OpenVPN with speeds up to 300Mbps.
- 1M packet/sec routing & 10Gbps aggregate switching power.
- 3G/4G-LTE wireless uplink via USB dongle.
- Web interface to centrally monitor/provision the entire network

➤ **Enterprise-grade features** in an affordable, compact, quiet & easy-to-manage

➤ **No licensing fees**

➤ **Fast and easy setup & management**

➤ **ALL hardware/software included** as well as lifetime firmware updates

➤ **Seamlessly connect** the GWN7000 router with groups of GWN76xx WiFi APs to provide wired and wireless network access

➤ **A single management interface** allowing easy configuration

Mobility

Keep up with work on
any mobile device
anywhere & anytime!





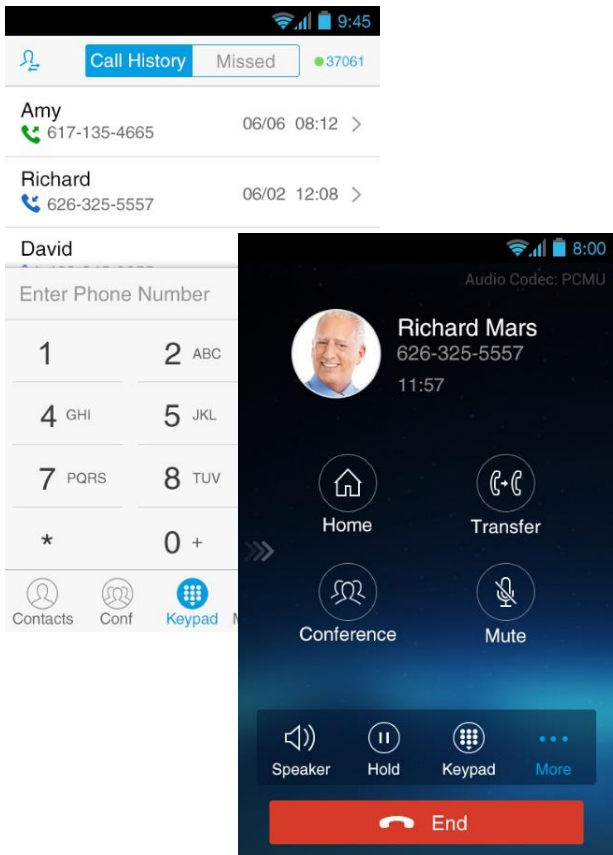
**Businesses of all sizes
interact with customers
and employees,
on- premises or
off-premises,
locally or abroad**

**Employees need to have
access to their files,
data, emails,
voicemails, faxes,
contacts etc. anywhere
and anytime.**

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Free Softphone Application for Android™ and iOS



Grandstream Wave is a FREE softphone application that allows users to make and receive voice calls through up to 6 different business or residential SIP accounts on any Android™ device from anywhere in the world.

- Supports G.711μ/a, G.722 (HD-audio), G.726-32, **G.729 FREE**, GSM, iLBC, Opus and Speex codecs
- Security features include SIP over TLS and 128/256-bit SRTP
- Up to 6-way audio conference
- 24 virtual BLF keys

Security

Protect any business location during
business hour or after-hours!



**Security solutions
should not only record
and monitor video
feeds but should also
efficiently alert users
when a security event
occurs!**

Cameras & Video Door Phones



Video surveillance

- Easy Deployment & Use
- Flexibility
- Competitive pricing
- SIP extension
- Interoperability with any SIP PBX
- ONVIF compatibility
- In-built mic & speaker
- Supports Motion Detection and can send notifications when security events occur to IP Video Phones, IP Phones, screenshot to email and more



**Security, protection and facility management
all integrated into your communications
network solution.**



SIP Video DoorPhone

- Employee Time Attendance
- Built-in RFID chip reader for keyless entry
- Access control
- Video intercom
- Security recording needs

TIP

The IP Door Access Camera integrates with the UCM6200 series to create the ideal entrance solution.

- Modern Design
- Exceptional Quality
 - Durability
 - Reliability
 - Affordable
- Compatible with any SIP Video endpoint

Scalability

Accommodate larger workloads while maintaining consistent and acceptable levels of performance!

Enterprises have different communications requirements. However, they all require solutions that are robust, reliable, and have the ability to easily grow with them!

UCM series

These award-winning IP PBXs offer an advanced set of features with

- No licensing fees,
- No upgrade fees
- No costs per features.

Enjoy smooth and easy network integration with the UCM series of IP PBXs.

Support from 500 users, all the way up to 2000 users on our UCM6510 series, these IP PBXs provide the anchor to any communications network solution.



UCM6202



UCM6208



UCM6510



Zero Config



500 users



Encryption security



Gigabit



Auto attendant



Call recording



Call queue



Call detail records



IVR



SIP video



System backup



Voicemail to email



Fax to email



Phonebooks



Voicemail

Multiple Offices



For business with multiple locations, multiple UCMs can be peered together, or a centralized UCM can support multiple locations. Peering allows all employees to be on the same network no matter what office they are in, while also making installation and management as simple as possible.

Remote and Traveling Workers



Support your remote employees and traveling workers with the UCM series by being able to support remote extensions, by using our free Grandstream Wave Softphone App on any Android or iOS device, or by having calls forwarded to any mobile phone number.

Cyber Security

Protect your business from cyber threats!

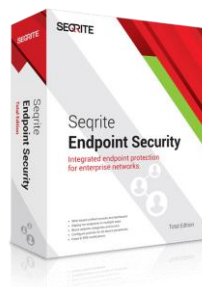
Security

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Seqrite Endpoint Security:

Endpoint Security



Enterprise Cloud



Mobile Device Management (MDM)

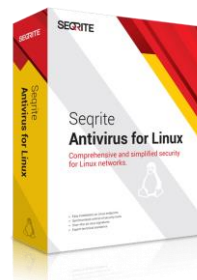


Seqrite Server Security:

Antivirus for Server



Antivirus for Linux



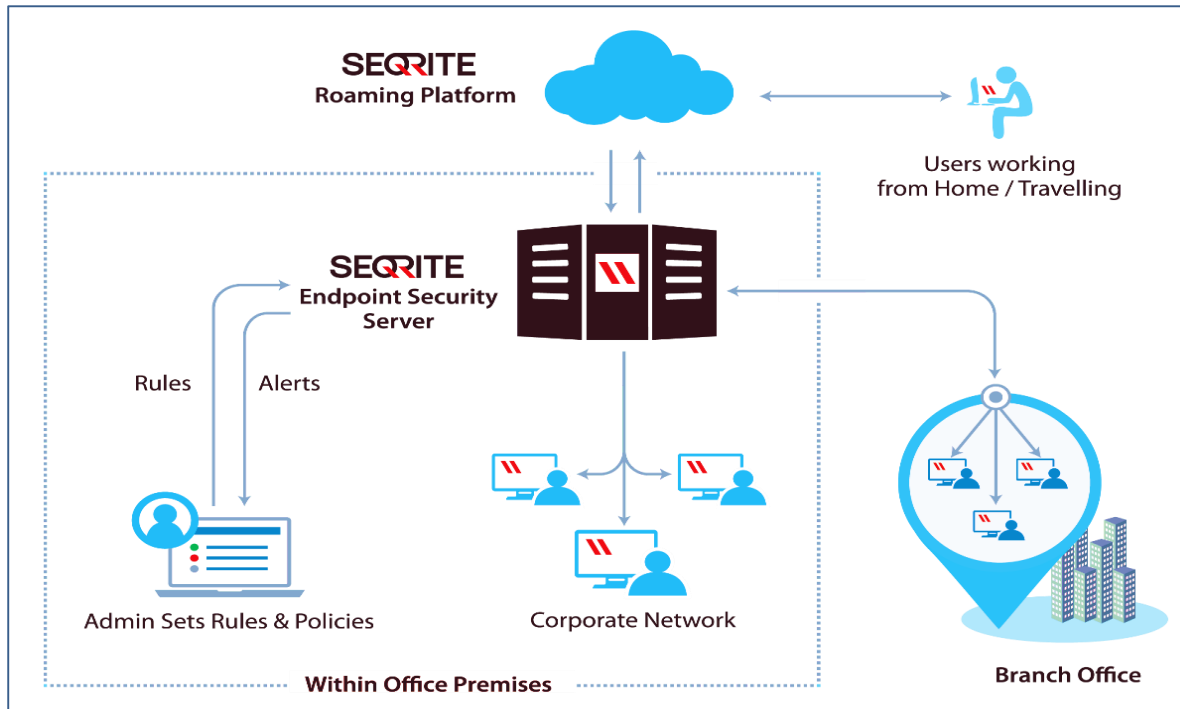
Seqrite Gateway Security:

TERMINATOR (UTM)



Endpoint Security

Dynamic, Scalable and Future-Ready
Solutions for Next-Gen Enterprises



Asset Management



Vulnerability Scan



Web Security



Application Control



Patch Management



File Activity Monitor



Remote Client Management



Advanced Device Control



Data Loss Prevention(DLP)



Core Protection(AV, Firewall, IDS/IPS)

Mobile Device Management (MDM)

Easy-to-use high quality enterprise products

Unified Management Console



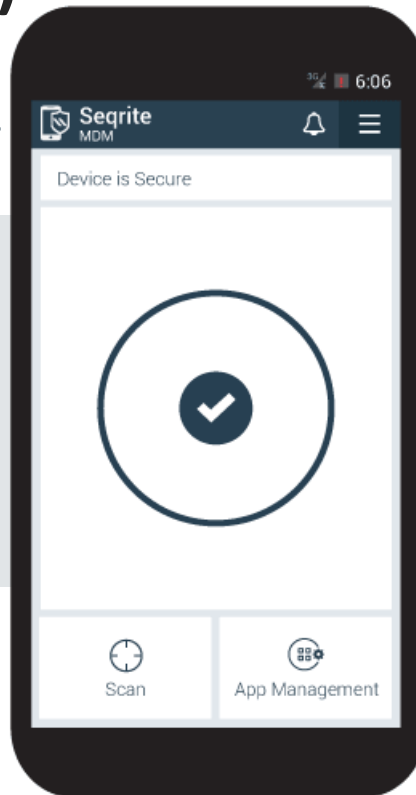
Unified Management Console



Asset Management



Application Control



Security Management



Instant and Detailed Audits



Easy Enrollment



Schedule Scan

Compatibility with :



iOS 7
and above



Android 4.2.X
and above



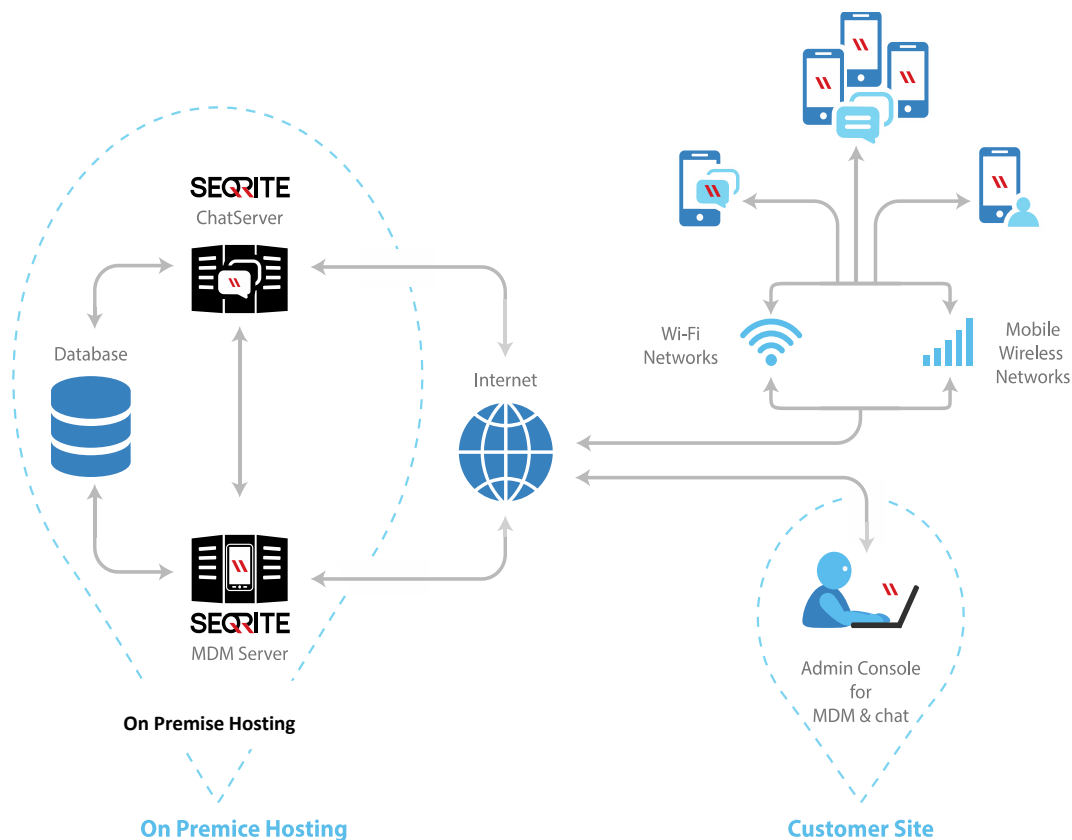
Windows Phone 8.1

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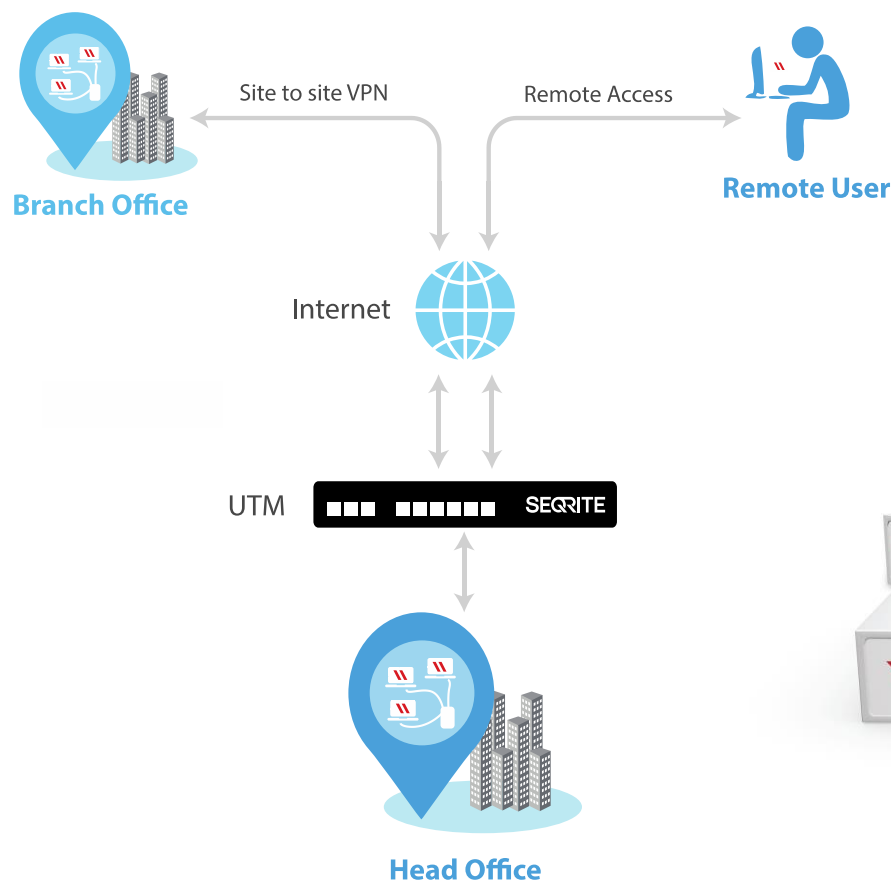
Mobile Device Management (MDM)

Easy-to-use high quality enterprise products



Seqrite UTM

Single, high-performance platform for all
your network security needs



Gateway Security

- UTM
- Network security with Plug and Play Solution





Seqrite UTM

First Line of Defense for your Network.

- ✓ Gateway Antivirus
- ✓ IDS / IPS
- ✓ Firewall
- ✓ Gateway Mail Protection
- ✓ Load Balancing

- ✓ Automatic Link Failover
- ✓ Content Filtering
- ✓ VPN
- ✓ Bandwidth Manager
- ✓ IT Policy Management

Benefits of Our Solutions

- Connect offices and employees to access the same communications system features as the headquarters via desktop, mobile phone, video phone, video conference system, etc
- Reduce long distance calling costs and cellular charges; cuts travel costs
- Low upfront system costs and no long-term equipment and service costs.
- Telepresence and video conferencing technologies help to unite and manage off-site employees and far more productive meetings
- Strengthens customer service by using features like IVR and call routing queues for superior call handling
- Protect workplace from cyber attacks

Easy-to-use

Easy to Deploy

Affordable

Scalable

Full Integrated Portfolio

Have No Licence Fees or Other Hidden Fees

a few words about PartnerNET

PartnerNET, for more than 20 years, is a value added distributor of **IP Telecommunications products, Video Conferencing Systems, Wireless and Wired Network Solutions** and **Network Security products** as well as **cloud back up software**, representing some of the largest smart ICT manufacturers worldwide.

PartnerNET's supreme solutions cover all the needs of small and large enterprises and organizations, offering solutions in physical, virtual and cloud environments.

The company offers:

- ✓ a full range of products
- ✓ tailor-made solutions
- ✓ continuous support
- ✓ continuous educational partner programs
- ✓ next business day delivery

Our Brands



Partner network 700+

Thank You!

Questions?

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